

NJASFAA
Policies and Procedures Manual

5/2010

TABLE OF CONTENTS

1.0	INTRODUCTION TO NJASFAA POLICY AND PROCEDURES MANUAL.....	3
2.0	NJASFAA Mission Statement	4
3.0	NJASFAA MEMBERSHIP and SERVICES	5
4.0	NJASFAA Policy on Use of Name and Logo	6
5.0	ELECTED OFFICERS and COMMITTEE CHAIRS – POSITION DESCRIPTIONS	7
6.0	COMMITTEES	17
7.0	MEETINGS	40
8.0	NJASFAA POLICIES	42

Appendices

A.	NJASFAA Position Statement – Financial Aid Planning & Scholarship Search Companies	52
B.	Executive Council Calendar	54
C.	Treasurer’s Annual Calendar of Events	57
D.	Election Procedures and Master Calendar	60
E.	Membership Committee Annual Calendar of Activities	61
F.	Conference Guidelines	62
G.	Maintaining the Membership Database	66
H.	Annual Registers	
	a. NJASFAA Presidents	67
	b. Executive Council Register	69
I.	NJASFAA Award Descriptions	73
	a. Award Recipient Listings	76
	b. Plaque and Award Wording	86
J.	Definitions	90

1.0 INTRODUCTION TO NJASFAA POLICY AND PROCEDURES MANUAL

1.1 Purpose

The NJASFAA Policy and Procedures Manual is designed to provide guidance, reference material, and historical continuity for the NJASFAA Executive Council, Committee Chairs, and membership. This document is stored in as a Word document to ensure easy updating and duplication.

Each member of the NJASFAA Executive Council and all Committee Chairs are responsible for knowing the content of the NJASFAA Policy and Procedures Manual. The manual is reviewed annually at the Board of Directors Planning Retreat in the Spring (at which time updates are considered) and is distributed to new Executive Council members and Committee Chairs at the annual retreat.

1.2 Content

The NJASFAA Policy and Procedures Manual supplements the Articles of Incorporation and By-Laws by:

- providing an overview of the Association's structure.
- describing the responsibilities of members in leadership positions.
- presenting the Association approved operating policies and procedures.

1.3 Use

It is the responsibility of each Executive Council member and Committee Chair to:

- keep the P&PM current by providing appropriate updates (procedural changes, new forms, etc.), and

1.4 Storage

The NJASFAA Policies and Procedures Manual is currently stored on the PPM coordinator's computer.

2.0 NJASFAA Mission Statement

The New Jersey Association of Student Financial Aid Administrators is a non-profit organization dedicated to promoting the effective administration of student financial aid in New Jersey. This is accomplished through the education and training of financial aid administrators and by assisting students and families obtain access to higher education.

The Association is committed to providing professional development activities that:

- embrace the ethical principles and practices of financial aid administration through education and training,
- promote the affordability of higher education
- provide timely and accurate information to the community and public at large,
- advocate at the state, regional and national levels, and
- encourage alliances with other organizations having similar objectives.

2/13/06

3.0 NJASFAA MEMBERSHIP and SERVICES

Purpose:

NJASFAA is a non-profit organization of individuals interested in promoting the effective administration of student financial aid in New Jersey. From the Association's inception, we have sought to ensure access to post-secondary education for the many students wishing to attend New Jersey institutions through a variety of professional efforts.

As stated in Article III of the Constitution and Bylaws, the purpose of the association is to:

1. "...promote, establish, maintain, and operate educational programs;
2. educate and train administrators and counselors of student financial aid programs on issues dealing with the obtaining of financial aid by students and/or by a student's family;
3. educate the community and public at large; and
4. work with and cooperate with other organizations having similar objectives and provisions as stated above..."

Membership:

There are two categories of membership within the Association:

- *Active* – limited to student financial aid administrators in post-secondary educational institutions in New Jersey, and
- *Associate* – open to out-of-state student financial aid administrators, representatives of governmental agencies, secondary educational institutions, foundations, private and community organizations interested in student financial aid matters.

Privileges of Membership:

All members are eligible for the following benefits/services:

1. Training programs offered by the Association
2. Voting on all matters before the general membership, including the yearly elections of officers
3. Access to the NJASFAA membership database
4. Participation on NJASFAA Committees

Active members are also entitled to the following additional privileges:

1. Entitled to run for and hold elected office in the Association

Associate members are also entitled to the following additional privilege:

1. Can hold one seat as Council Person at Large, based on the results of the annual election.

4.0 NJASFAA Policy on Use of Name and Logo

The name "New Jersey Association of Student Financial Aid Administrators," the initials "NJASFAA," and NJASFAA's distinctive logo are all service marks owned by NJASFAA. These service marks may not be used by anyone (including NJASFAA members) in any manner without written permission from NJASFAA, other than in the limited exceptions detailed below. Moreover, NJASFAA does not allow its members to indicate their affiliation with NJASFAA on any commercial solicitations. The intent of these policies is to avoid giving the impression that NJASFAA is a credentialing organization or endorses a product, service, person, or entity.

Following are the limited exceptions under which a NJASFAA member may use the name "New Jersey Association of Student Financial Aid Administrators" or the initials "NJASFAA" (but not its logo) without prior permission.

- * In reference to any NJASFAA conference, workshop, publication, video, or web site.
- * In reference to news or information disseminated by NJASFAA (e.g., "NJASFAA reported. . .")
- * In Annual Reports, internal documents, and similar noncommercial materials as might be required by the member institution's administrative practices.
- * On resumes or similar biographical materials.

Please refer your questions on the above policy or requests for permission to use NJASFAA's name, initials, or logo, to the Chair of Constitution and By-Laws.

6/15/07

**5.0 ELECTED OFFICERS and COMMITTEE CHAIRS
POSITION DESCRIPTIONS**

PRESIDENT
PAST-PRESIDENT
PRESIDENT-ELECT
VICE PRESIDENT
SECRETARY
TREASURER
PAST-TREASURER
COUNCIL PERSON AT LARGE
COMMITTEE CHAIR

TITLE: PRESIDENT

Basic Function and Responsibility

The President acts as the chief executive officer of the Association presiding at all meetings of the Association.

Characteristic Duties and Responsibilities

Provides leadership and direction to all activities of the Association and all standing and ad hoc committees of the Association.

1. Serve as the official representative and spokesperson of the Association; delegates such responsibility to another council or board member as deemed necessary.
2. Call and preside at all meetings of the Association and the Executive Council, determines length of floor debate, manner of voting, and agenda items.
3. Ensure all committees function appropriately; and address problems as needed.
4. Serve as an ex-officio member of all Association committees.
5. Submit an Annual Report to the Association on all matters that have taken place during that term of office that may be of interest or concern to the Association members.
6. For the President who begins their term during an even year (e.g. 00-01, or 02-03) and continuing into the subsequent year, acts as the EASF AA representative (this is a two-year position). Can appoint a designee to perform these duties. It is recommended that the designee be the current Past-President or other current member of Council. In the event this position is filled by a designee, the individual is required to attend Council meetings.

Length of Office

One year commencing June 1.

5/18/10

TITLE: PAST PRESIDENT

Basic Function and Responsibility

The Immediate Past President is an officer of the Association, shall serve as a member of the Executive Council and shall perform such duties as assigned by the President.

Characteristic Duties and Responsibilities

1. Participate in the meetings and activities of the Executive Council and contributes to the formulation of policies and procedures of the Association.
2. Serve as Chair of the Board of Directors.
3. Responsible for the annual review and update of the NJASFAA Policy and Procedures Manual and Constitution and By-Laws.
4. Send out ballots to members for any Association action that requires a vote of the membership.
5. Chair of Nominations & Election Committee.
 - a) Solicits nominations for election slate.
 - b) Solicits nominations for the Distinguished Service awards. Conducts conference call to select recipients. [Because these awards represent the highest honor NJASFAA can bestow, standard practice dictates that only one recipient be selected for the Art Richmond and Tom Scott awards.]
6. Responsible for monitoring and reviewing the Long-Range Strategic Plan. Works with committee chairs to meet their goals. Provides report to the membership at year's end.
7. For the person who is Past President during an odd year (e.g. 99-00, or 01-02), will continue to serve as the EASFAA representative.

Length of Office

One year commencing June 1.

5/18/10

TITLE: PRESIDENT ELECT

Basic Function and Responsibility

The President Elect is an officer of the Association and shall perform the duties of the President in the event of absence or incapacity of the President to serve; and shall perform such duties as are assigned by the President.

Characteristic Duties and Responsibilities

1. Provide assistance to the President of the Association in any area as requested.
2. Attend the NASFAA Leadership conference.
3. Serve on the Board of Directors.
4. Responsible for timely (as soon as possible after elected) selection of site and program conference chairs for the coming year. Regular reports on the conference planning should be made at Executive Council meetings in absence of the Conference Chair.
5. Serve as Parliamentarian of the Association.
6. Member of the Nominations and Elections Committee.
7. Encouraged to attend at least one meeting of every committee in preparation for the presidency.

Length of Office

The President Elect shall serve for one year commencing June 1. The President Elect automatically becomes President one year later.

5/18/10

TITLE: VICE PRESIDENT

Basic Function and Responsibility

The Vice President is an officer of the Association and shall perform the duties of the President in the event of absence or incapacity of both the President and the President-Elect, and shall perform such duties as are assigned by the President.

Characteristic Duties and Responsibilities

1. Chair of the Finance Committee.

May also include, but are not limited to:

2. Support the conference chairs previously appointed by the President Elect.
3. Facilitate or assist Executive Council Committee Chairs as needed.

Length of Office

One year commencing June 1

5/18/10

TITLE: SECRETARY

Basic Function and Responsibility

The Secretary is an officer of the Association and is responsible for developing, distributing, and maintaining the official records of the Association.

Characteristic Duties and Responsibilities

1. Develop and distributes NJASFAA meeting minutes to the NJASFAA Executive Council, Committee Chairs and other designated Association members within 2 weeks following any meeting of the Executive Council.
2. Responsible for putting monthly meeting minutes on the website when approved.
3. Responsible for putting the annual business meeting minutes (which occur at the Fall and Spring conferences) on the website when approved.
4. Responsible for ensuring a smooth transition from year to year by documenting computer procedures and training his/her successor.
5. Coordinate requests for stationary.
6. Develop and distribute the list of Executive Council members with addresses, telephone (work, cell and home) and FAX numbers.
7. E-mail notice of regular NJASFAA meetings (with agenda) at least 2 weeks in advance of the meeting.
8. Notify membership of any rescheduled meetings.
9. Keep the NJASFAA Calendar and updates this as needed.
10. Perform other functions as assigned by the President or prescribed by the Executive Council.

Length of Office

One year commencing June 1

5/18/10

TITLE: **TREASURER**

Basic Function and Responsibility

The Treasurer is an officer of the Association and shall be responsible for developing, distributing, and maintaining the financial records of the Association and performing transactions as directed by the Executive Council. The Treasurer shall be ready whenever required to provide an accounting of funds and any financial records requested. The Treasurer has fiduciary responsibility to the Association.

Characteristic Duties and Responsibilities

1. Receive and disburse monies of the Association in accordance with the authority provided by the Executive Council.
2. Maintain adequate and appropriate records of all transactions. Reconcile funds on a timely basis.
3. Responsible for posting monthly P&L and Budget on website.
4. Responsible for the proper and timely filing of all reports including, but not limited to all necessary tax returns, audits, etc. and maintaining adequate liability and property insurance.
5. Responsible for providing documentation that IRS Form 990 has been filed in a timely manner for the most recent fiscal year. Responsible for maintaining a copy of IRS Form 990 for the prior fiscal year.
6. Recommend and cooperate with an auditor in completing the annual audit. The audit will be performed as soon as possible after the close of the fiscal year.
7. Renew the Music Copyright Licensing Agreements (see **Policies 8.9**).
8. Renew insurance policy on annual basis to ensure adequate coverage.
9. As a member of the Board of Directors, assists with the formulation of the Association's annual budget and recommends financial policies regarding investments and reserves.
10. Member of the Finance Committee.
11. Responsible for developing computer procedures on an as needed basis (e.g. Quickbooks).
12. Responsible for ensuring a smooth transition from year to year by documenting computer procedures and training his/her successor
13. Perform other functions as assigned by the President.

Length of Office

One year commencing June 1.

Calendar of Events - see Appendix B

5/18/10

TITLE: PAST-TREASURER

Basic Function and Responsibility

The Past-Treasurer is an officer of the Association and shall be responsible for mentoring the Treasurer, including providing advice and training in the development, distribution, and maintenance of the financial records of the Association and performing transactions as directed by the Executive Council. The Past-Treasurer shall be ready whenever required to provide assistance and guidance to the Treasurer.

Characteristic Duties and Responsibilities

1. Responsible for assisting the Treasurer in the proper and timely filing of all reports including, but not limited to all necessary tax returns, audits, etc. and maintaining adequate liability and property insurance.
2. Responsible for assisting the Treasurer in providing documentation that IRS Form 990 has been filed in a timely manner for the most recent fiscal year.
3. Member of the Finance Committee.
4. Provides leadership for the fundraising and recognition of donors to the Scholarship Fund. Also processes all receipt of funds for the Scholarship Fund.
5. Responsible for providing guidance to committees on all revenue generating activities. Assists any Association committee or sponsored activity needing financial advice or service.
6. Responsible for ensuring a smooth transition from year to year by documenting computer procedures and training his/her successor.
7. Performs other functions as assigned by the President.

Length of Office

One year commencing June 1.

10/31/08

TITLE: COUNCIL PERSON AT LARGE (4 positions)

Basic Function and Responsibility

The Council Person at Large is an officer of the Association and is responsible for providing input at NJASFAA Executive Council meetings from the membership. The Council Person at Large is also assigned a chair a committee by the President.

Characteristics Duties and Responsibilities

1. Attend all NJASFAA Executive Council meetings.
2. Serve as a liaison in disseminating information to and gathering opinions from the membership.
3. Serve as Chair of a committee to be determined by the President.

Length of Office

One year commencing June 1.

6/15/07

TITLE: COMMITTEE CHAIR

Basic Function and Responsibility

To provide leadership and serve as a facilitator for a committee which will formulate and recommend appropriate positions to NJASFAA Executive Council. Standing Committee chairs are expected to attend and participate in all Executive Council meetings.

Characteristic Duties and Responsibilities

1. Responsible for developing goals and objectives for Executive Council approval.
2. Facilitate no less than four (4) meetings per year and for selecting site, taking attendance and minutes at each meeting. Meetings may be held via phone or video conferencing.
3. Responsible for selecting committee members.
4. Submit meeting minutes and/or report to the President and Secretary prior to each Executive Council meeting.
5. Responsible for monitoring attendance/participation/behavior at committee meetings (Recommend committee member dismissal to NJASFAA Executive Council as necessary.)
6. Submit final listing of committee members for recognition certificate.
7. Prepare activity reports for distribution at Fall and Spring Conferences.
8. Provide the President and Membership Chair with a listing (names, phone and fax numbers) of committee members.

Length of Office

One year commencing June 1

Committee Chair may be an active or associate member of the organization.

10/5/08

6.0 COMMITTEES

6.1 *Committee Listing*

STANDING COMMITTEES

- * Finance
- * Membership
- * Nominations and Elections

OTHER COMMITTEES (formed at the discretion of the President)

- * Awards and Recognition Committee
- * Board of Directors
- * College Goal Sunday
- * Conference Committee
- * Constitution and By-Laws
- * Development
- * EASF AA representative
- * Electronic Initiatives
- * Finance
- * Government Relations
- * Membership
- * Mentoring
- * Multi-Cultural Concerns
- * Nominations and Elections
- * Non-Traditional Educational Concerns
- * Novice Training (every other year)
- * Public Relations
- * Scholarship Selection
- * Speakers Bureau
- * Sunshine
- * Training and Professional Development

6.2 *Committee Membership Policy*

- A. Committee members must be active or associate members in good standing as defined in the By-Laws.
- B. Committee Chairs are selected by the incoming President.
- C. A member may serve on more than one committee but it is strongly recommended that as many members are invited to participate as possible. The goal of the Association is to involve the entire membership.
- D. All committee chairs should make every effort to recommend committee members who represent the membership (i.e., race, gender, institution type and sector).
- E. Committee Chairs shall inform committee members of their responsibilities.

The above policies are established to best serve NJASF AA and its committee structure. The President and/or Executive Council may make exceptions to these policies when

such exceptions are in the best interest of NJASFAA.

5/18/10

6.3 Committee Reports

- A. Committee Chairs will prepare an agenda for each committee meeting.
- B. Minutes will be taken at every committee meeting.
- C. Committee Chairs or designee will attend Executive Council meetings.
 - a. Committee Chairs will submit a written report regarding the committee's activities to the President prior to the Executive Council meeting.
 - b. Committee Chairs will post meeting minutes on the website
- D. Committee Chairs are responsible for submitting the Travel Reimbursement form (available on the web-site) to the Treasurer immediately after each expenditure.
- E. Each Committee Chair will be responsible for completing a Fall and Spring activities report. This will include a list of goals and accomplishments, committee members and suggestions or recommendations for future committees.

6.4 General Responsibilities

Committee responsibilities are specifically outlined below. Committee Chairs are responsible for seeing that their committees perform as indicated.

- A. At the beginning of the year, a Committee Chair will develop the goals and objectives, a plan of action, and priorities for the coming year. This planning would include a calendar. These plans will be discussed at the annual Executive Council retreat. Since the Executive Council has final authority for the actions of the various committees, it is important that they review and approve the goals, objectives, and priorities for each committee.
- B. Committee Chairs are responsible for implementing the goals and objectives during their period of service.
- C. Committee Chairs are responsible for calling all meetings, making physical arrangements, notifying the President of all meetings, setting the meeting agendas, distributing the agenda to members and President prior to the meeting.
- D. Committee Chairs are responsible for distributing reimbursement forms to their committee members, signing and sending Travel Reimbursement Forms to the Treasurer.
- E. Committee Chairs are responsible for providing the members with guidelines as to their responsibilities and tasks for the year and monitoring the performance of the committee and committee members.
- F. Committee Chairs are accountable for their committee budget as approved by the Executive Council. As such, Chairs must monitor all expenses to be sure that they are legitimate expenses of the committee and within the committee's budget. A Reimbursement Claim form should be signed by the Committee Chair and submitted to the Treasurer for reimbursement of expenses by any committee member.
- G. Committee Chairs are responsible for submitting a list of committee members to the President and the Membership chair.
- H. NJASFAA committees should make every attempt to coordinate their activities with regional and national committees with similar goals and responsibilities.

- I. Committees and the Committee Chairs may have other duties as assigned by the President and/or Executive Council.

6.5 Term of Office

One year commencing June 1.

5/18/10

AWARDS and RECOGNITION COMMITTEE

Purpose:

The purpose of the Awards Committee is to coordinate the ordering and delivery of all awards being given to recipients at NJASFAA functions, including longevity awards for milestone members.

Characteristic Duties and Responsibilities:

1. Determine award recipients for coming conference, meeting or event.
2. Develop wording of award (plaque, scroll, resolution, etc.)
3. Order award items. Chair is responsible for arranging for the printing or engraving of all awards and the gavel plaque.
4. Deliver awards to appropriate meeting, conference.
5. Chair works to ensure that all Award Recipients are invited and plan to attend the Spring Conference in order to be recognized by the Association and to receive their award.

NOTE: See Appendix I for award details.

Membership:

Any current member of NJASFAA. Recommend that Chair of this committee also sit on the Nominations and Elections Committee.

BOARD OF DIRECTORS

Purpose:

The Board of Directors can advise the President and the Executive Council with regarding changes needed in the Constitution and By-Laws. This committee maintains the Policy and Procedures Manual. This committee also serves the Executive Council regarding long-range planning, operation, structure, and service to members.

The standing Past President serves as chair of this committee.

Characteristic Duties and Responsibilities:

1. Analyze and develop needed changes to the Constitution and By-Laws of the Association and ensure that proper procedures are followed in these document changes. Once proposed, the Constitution and By-Laws Committee takes the necessary action.
2. Review and recommend changes to the NJASFAA Policy and Procedures Manual.
3. Discuss alternatives and make long range recommendations regarding NJASFAA mission, operation, structure, and service to members.
4. Perform other duties as directed by the President or the NJASFAA Executive Council.

Membership:

All Past Presidents who have served a full term as president and are current members (including Lifetime Members) of NJASFAA are eligible to serve on this committee. The current President, President Elect and Treasurer serves as ex-officio members.

NOTE: A president who resigns during their term of office will not assume the position of Past-President in future years.

5/10/09

COLLEGE GOAL SUNDAY COMMITTEE

Purpose:

The purpose of this committee is to plan and coordinate the annual College Goal Sunday event, including selection of date, development of the annual budget, public relations outreach.

College Goal Sunday is a non-profit program that provides free information and assistance to New Jersey families applying for financial assistance for higher education. College Goal Sunday mobilizes financial aid and other professionals from New Jersey colleges and universities to help families complete the Free Application for Federal Student Aid (FAFSA), the federally required form for students seeking financial aid, including grants and loans, throughout the nation.

Characteristic Duties and Responsibilities:

Membership:

Participation is open to all NJASFAA members.

6/2/08

CONFERENCE COMMITTEE

The Conference Committee is responsible for developing and coordinating the annual conferences for the membership. Conferences are held in the Fall and Spring.

Characteristic Duties and Responsibilities:

See Section 6.0 of this document for a complete description of all conference activities.

Membership:

Participation is open to all NJASFAA members.

6/15/07

CONSTITUTION AND BY-LAWS

Purpose:

The Chair of this committee is responsible for presenting all recommended changes to the NJASFAA Constitution and By-Laws to the membership for voting.

Characteristic Duties and Responsibilities:

As directed by the Board of Directors, the Committee will:

- a) Draft language for proposed changes with complete explanation and justification for the change
- b) Arrange for the distribution of proposed changes only to voting representatives in good standing. A copy of the mailing list should be retained to use in verification of ballots
- c) Conduct the official vote on all proposed changes at an annual conference

Membership:

The Chair must be a member of the Board of Directors. Participation is open to all NJASFAA members.

6/15/07

DEVELOPMENT COMMITTEE

Purpose:

This committee solicits funds for training activities, the Conference Planning Committee, the NJASFAA web-site and any other sanctioned activities which may need sponsorship.

Characteristic Duties and Responsibilities:

1. The committee works to secure sponsors for NJASFAA meeting activities.
2. Work with all conference planning committees in soliciting sponsors for conference sessions and activities.
3. Coordinate the billing/receipt of funds from sponsors with the Treasurer and each committee chair.
4. Prepare, distribute, and summarize a vendor survey on NJASFAA practices.
5. Solicit and cultivate current and prospective sponsors for all NJASFAA events.
6. Submit contractual agreements to the President and Treasurer for review and signature.

Definition:

The definition of sponsor support is cash or materials that are directly related to an annual conference, training activity or NJASFAA event, i.e. items specifically listed in the event budget. Materials such as door prizes or other giveaways will not be considered "sponsored support" for NJASFAA activities.

Membership:

Participation is open to all NJASFAA members.

NOTE: Vendor guidelines are included in NJASFAA Policies section 8.16.

6/15/07

ELECTRONIC INITIATIVES COMMITTEE

Purpose:

This committee is composed of skilled financial aid technology users and is responsible for training, testing, evaluating and recommending enhancements to electronic financial aid technology processing.

Characteristic Duties and Responsibilities:

1. Provide training to Executive Council members on use of the NJASFAA web-site.
2. Review the web-site use to determine appropriate enhancements, upgrades or revisions to functionality.
3. Act as the liaison with electronic technology vendor and serve as a resource group for evaluating electronic technology for Association members.

Membership:

Participation is open to all NJASFAA members.

6/15/07

FINANCE COMMITTEE

Purpose:

The purpose of this committee is to develop the annual budget for the Association, its committees, its activities and its operations. The budget shall be developed from the Association's Long-Range Plan and other planned activities.

Characteristic Duties and Responsibilities:

1. Develop annual budget request forms for each committee, activity and administrative operation and provide relevant budgetary information on the previous years revenues and expenditures.
2. Review and recommend the fiscal year expenditure authorizations and projected revenues for Executive Council approval.
 2. Monitor revenue and expenditure activity throughout the fiscal year, and recommend increases and/or decreases to specific budget lines as needed.
 3. In the event of vacancies in the Vice President and/or Past Treasurer position, the Chair of the Finance Committee has responsibility for reviewing all bank statements.
5. Submit an annual report to the Executive Council at the September meeting following June 30 year end and provide an annual report to the Association at the Fall Conference.

Membership:

Committee Chair is the Vice-President. Other members include Past President, President, President Elect, Past Treasurer, Treasurer (as an ex-officio member of the Finance Committee) and Chair of Membership committee. Additional participation is open to all NJASFAA members.

5/18/10

GOVERNMENT RELATIONS COMMITTEE

Purpose:

This committee is responsible for tracking, interpreting and evaluating all activity related to Federal and State Regulations during the year.

Characteristic Duties and Responsibilities:

1. Responsible for the development of position papers/letters on the impact of proposed changes to Federal or State Regulation for action by Executive Council. Committee is responsible for soliciting input and feedback from the membership.
2. Co-chairs are responsible for moderating a Federal and State Update sessions at each conference.
 4. Committee is responsible for providing training session/workshops as dictated by activity. These events need coordination with EASF AA and NASFAA.
 5. Prepare a list (names, telephone, fax numbers) of the key legislative players of financial aid for the President and PR Chair.
 6. Responsible for conducting the Legislative Advocacy efforts of the Association.
 7. Provide a representative at all meetings of the Student Assistance Board (SAB)/HESAA.

Membership:

Participation is open to all NJASF AA members.

6/15/07

MEMBERSHIP COMMITTEE

Purpose:

The committee is charged with recruitment and retention of NJASFAA membership, the management of membership records and the database on the NJASFAA web-site. Either the Treasurer or Membership Chair, as appropriate, will supply labels upon request.

Characteristic Duties and Responsibilities:

1. Send membership solicitation to non-members following the Spring Conference.
2. Conduct annual review of the membership database; make effort to ensure that each institution has at least one member in the Association. Provide information to the President which would permit outreach to individual schools to meet this goal.
3. Provide statistical information about membership upon request.
4. Sit on the Finance committee.
5. Develop and send an email blast (at least twice per year) to the entire membership with reminder for individuals to update their NJASFAA profile.
6. Work with the manager of the NJASFAA e-mail list to ensure that all e-mail addresses are maintained and accurate.
7. Responsible for ensuring a smooth transition from year to year by documenting computer procedures and training his/her successor.
8. Ensures that all committee members are members of the Association.

Membership:

Participation is open to all NJASFAA members.

Calendar of Events – see Appendix E.

5/11/10

MENTORING COMMITTEE

Purpose:

Provide new financial aid administrators (mentees) with seasoned, experienced financial aid administrators (mentors) to assist them in building a career in financial aid.

Characteristic Duties and Responsibilities:

1. Identify new financial aid administrators (either from membership information or Novice Training activity)
2. Develop a list of seasoned NJASFAA members who are willing to be a mentor
3. Match each mentee with a mentor
4. Schedule social networking and training events throughout the year
5. Introduce new administrators to other NJASFAA members at association sponsored events
6. Serve as a professional resource during the early stages of a financial aid administrator's career

Membership:

Participation is open to all NJASFAA members.

5/18/10

MULTI-CULTURAL COMMITTEE

Purpose:

The Multi-Cultural Committee has historically promoted sensitivity to those issues that are of significant concern to financial aid administrators and students of culturally diverse backgrounds.

Characteristic Duties and Responsibilities:

1. Provide the NJASFAA members with presentations, workshops, and sessions that promote sensitivity and awareness to various issues that are of significant value in our professional and personal lives.
2. Promote the professional development of the traditionally under-represented in an effort to assure the effective servicing of culturally diverse student populations.
3. Support our colleagues in the Educational Opportunity Fund Program by establishing a uniform working network which addresses the issues that have an impact on our culturally diverse student populations, and enhances our professional development.
4. Conduct outreach activities that are effective in servicing culturally diverse students in urban and inner city school systems.
5. Put forth a unified effort in making "College Goal Sunday" a successful and well publicized event in attracting the target student population.

Membership:

Participation is open to all NJASFAA members.

5/18/10

NOMINATIONS/ELECTIONS

Purpose:

This committee is responsible for soliciting nominations for NJASFAA offices, preparing the annual slate of candidates and carrying out a fair nomination and election process. All Past-Presidents are encouraged to assist in the solicitation of candidates.

Characteristic Duties and Responsibilities:

1. Develop slate of nominees and obtain candidate resumes to be submitted to the membership for annual election activity via electronic ballot prior to the Spring Conference each year.
 - a) It is the committee's responsibility to fully inform potential candidates of the job description for the appropriate office and provide some indication of the level of commitment required for the position in question.
 - b) Responsible for ensuring that each candidate has obtained permission from their supervisor to run for office.
2. Schedule and supervise the NJASFAA election process. Coordinate development of email ballot with the Chair of the Electronic Initiatives Committee.
3. Encourage NJASFAA members to fully participate in the NJASFAA elections process.
4. Encourage and support NJASFAA members to run for elected EASFAA/NASFAA offices and participate fully in the NJASFAA election process.
5. At the Spring Conference, Chair must make a motion to accept the election results and to destroy the ballots of the previous year's election.
6. Responsible for the solicitation and selection of NJASFAA Distinguished Service Award recipients.

NOTE: See Appendix D for additional information related to election procedures.

Membership:

The immediate Past President is the Chair of this committee and includes several other Past-Presidents.

5/18/10

NON-TRADITIONAL EDUCATION COMMITTEE

Purpose:

This committee addresses the unique needs of Rabbinical, Proprietary, Nursing and Voc-Tech institutions and any institution that offers non-traditional programs and serves as a forum for training and problem resolution.

Characteristic Duties and Responsibilities:

1. Responsible for meeting a minimum of four (4) times per year to collectively identify and explore solutions to common problems.
2. Assist the Training Committee with identifying and addressing various needs of the proprietary sector for training or conference sessions.
3. Formulate a proprietary sector position on issues confronting the NJASFAA Executive Council.

Membership

Participation is open to all NJASFAA members. It is recommended that Chair of this committee also sit on the Government Relations committee.

5/10/09

NOVICE TRAINING

Purpose:

This committee plans and conducts the Novice Training Workshop every other year. This residential training week provides basic training in all areas of financial aid to our newest members (those with less than 2 years experience).

Characteristic Duties and Responsibilities:

1. Develop and arrange the biannual intensive training week for new members
2. Solicit trainers from within the financial aid community to teach the various topics
3. Arrange for a residential experience which fosters networking and camaraderie

Membership:

Participation is open to all NJASFAA members.

6/2/08

PUBLIC RELATIONS COMMITTEE

Purpose:

This committee disseminates timely and accurate information to the membership of the association. In addition, information related to financial aid may be released to students, parents, the guidance community, and politicians, as deemed necessary by the Executive Council.

Characteristic Duties and Responsibilities:

1. Serves as public relations officer for the Association. Provides articles to the membership about each major activity accomplished by the Association (e.g. training events, conferences, legislative activity).
2. Work with Government Relations to maintain information on the Federal and State Legislative Liaison Networks and coordinates activities of these groups.
3. Develop strategies to improve the image of student financial assistance among various constituencies.
4. Submit news releases of Association-sponsored activities to the media.
5. Provide the President with a listing (name, address, telephone, and fax numbers) of "appropriate" others to inform and public awareness NJASFAA concerns.
6. Provide copies of all photos on a CD for the archives.

Membership:

Participation is open to all NJASFAA members.

5/28/08

NJASF AA SCHOLARSHIP SELECTION COMMITTEE

Purpose:

This committee meets as needed to select the winners of the NJASF AA Scholarship, who are announced at the Spring Conference. Awarding of scholarships is dependent upon the fiscal well-being of the association; awards given to five sectors capped at one per sector; and total awards not to exceed 10% of operating budget.

Characteristic Duties and Responsibilities:

1. Develop calendar to announce scholarship competition.
2. Develop application form and accompanying information. Distribute forms and instructions to all eligible institutions.
3. Solicit and receive applications.
4. Select recipients according to criteria established by the Executive Council and sponsor(s).
5. Arrange for certificates with Award chair.
6. The Chair attends award presentations at recipients' school where possible.
7. Provide the President with a listing (names, telephone and fax numbers) of committee members.

It is recommended that a committee member recuse themselves from the discussion and selection of award recipients if a candidate is from their school.

Membership:

Participation is open to all NJASF AA members.

5/18/10

SPEAKERS BUREAU

Purpose:

The Speaker's Bureau was established in order to provide external entities with a method of obtaining qualified professionals to conduct financial aid workshops.

Characteristic Duties and Responsibilities:

1. Maintains a current listing of aid professionals, by county, who are willing to conduct financial aid workshops
2. Posts the listing to the NJASFAA website
3. Serves as a liaison to the high school guidance counselor community
4. Informs the Executive Council of the number of workshops conducted annually, and
5. Reaches out to the membership to find a presenter (if necessary to fulfill a need)

Membership:

Participation is open to all NJASFAA members.

5/23/08

SUNSHINE COMMITTEE

Purpose:

The purpose of this person/committee is to acknowledge the personal happenings of members of the Association.

Characteristic Duties and Responsibilities:

1. Coordinate with the President the collection and dissemination of personal event information of members of the Association (e.g. promotion, birth of a child, death of a family member).
2. Acknowledge the birth of a child via a card or note or other appropriate remembrance sent on behalf of the Executive Council and the Association.
3. Acknowledge the death of a family member via a card or note or other appropriate remembrance sent on behalf of the Executive Council and the Association.
4. Notify the NJASFAA membership of each event via the web-site so individual members can make personal contact with the member or family. Members will be gently reminded that they may make a contribution to the scholarship fund on an individual's behalf.
5. Include a summary of all activities and events in the Spring Conference packet.

Membership

Participation is open to all NJASFAA members.

6/15/08

Further guidelines:

Sympathy notifications will be made for immediate family members (spouse, parent, child).

Cards will be sent to recognize new a new job, baby, or a move.

Retirements will be recognized with a certificate and retiree pin.

6/09

TRAINING AND PROFESSIONAL DEVELOPMENT COMMITTEE

Purpose:

The primary purpose of the committee is to plan and arrange for all training and professional development activities. The committee will serve as liaison for EASFAA/NASFAA training activities that require regional association involvement.

Characteristic Duties and Responsibilities:

1. Develop and promote an annual calendar of training activities.
2. Plan, coordinate, supervise and direct all training activities within NJASFAA, including site selection, registration activities, refreshments, etc.
3. Coordinate training activities with Department of Education Region II.
4. Coordinate with EASFAA/NASFAA on any decentralized training workshops approved by the NJASFAA Executive Council.
5. Develop budgets and timetables to implement goals and objectives of the committee.
6. Provide assistance to the Conference Planning committee concerning special interest sessions.
7. Plan and carry out all of the functions necessary to provide for neophyte training sessions every year, including participation in the Novice Training week (every other year).
8. Make recommendations to the Executive Council on the professional development needs of the membership.

Membership:

Participation is open to all NJASFAA members.

5/18/10

7.0 MEETINGS

7.1 Meetings

The Executive Council will meet once per month as needed with meeting dates being established at the June meeting. Non Standing Committee Chairs shall be invited to participate in meetings as determined necessary by the President.

Executive Council meetings are open to all active NJASFAA members. Any member who wishes to address Executive Council must notify the Secretary two days in advance. Meeting agendas are available from the Secretary two weeks prior.

7.2 Meeting Agendas

Meeting agendas will be prepared and distributed by the Secretary at least two weeks in advance of each meeting. Brief reports on committee activities will be prepared in advance at the discretion of the President and Chairs.

7.3 Location of Meetings

Location of the NJASFAA Executive Council meetings will be determined by the President and Council.

7.4 Meeting Minutes

Unofficial minutes will be distributed by the Secretary to the Executive Council with the next meeting's agenda.

7.5 Parliamentary Procedures

What You Always Wanted to Know, But Were Afraid to Ask

1. How Motion Introduced

- a) Member makes motion
- b) Another member seconds motion
- c) Modification/Withdrawal of motion
 - i) Maker can modify/withdraw motion before Chair states questions.
 - ii) Maker modifies prior to Chair stating questions; person seconding motion can withdraw.
 - iii) Another member (not maker or seconder of initial motion) requests modification by maker. If modification accepted, suggester has seconded modified motion; no other second necessary.

2. Chair states question on motion

- a) Motion is pending.
- b) Motion is open to debate.

3. How Debate Handled

- a) Three cases where floor assigned to person who may not have been first to rise and

address chair

- i) Member is making motion, has not already spoken, preference over others.
 - ii) No one entitled to floor second time in debate on same issue, same day, if other member not spoken desires floor.
 - iii) Chair knows persons seeking floor have opposing views. (Member to be recognized not determined by 1 or 2 above). Floor alternates between those favoring and opposing.
- b) Speaking in Debate
- i) Each member right to speak twice same question, same day
 - ii) Member spoken once cannot make second speech, same question, if other member not spoken on question desires floor.
 - iii) Asking question, making brief suggestion not considered speaking in debate.
- c) Closing Debate

4. Presiding officer after each member has exhausted right to debate or not further debate.

- a) Order of assembly.
- b) Move the previous question (move to vote now).
 - i) Brings assembly to immediate vote
 - ii) Takes precedence over all debatable or amendable motions.
- c) Out of order when another has floor.
 - i) Must be seconded.
 - ii) Not debatable or amendable.
 - iii) Requires 2/3 vote.
- d) Limit or extend limit of debate.
 - i) Reduce number of length of speeches permitted; require certain hour or specified length of time debate to close.
 - ii) Takes precedence over all debatable amendable motions.
 - iii) Out of order when another has floor.
 - iv) Must be seconded.
 - v) Not debatable.
 - vi) Is amendable; any amendment not debatable
 - vii) Requires 2/3 vote.

5. How Vote Handled

- a) Chair puts question
 - i) States exact question assembly deciding.
 - ii) May explain effect of "aye" vote and "no" vote.
- b) Chair takes vote
 - i) By voice.
 - ii) By show of hands.
 - iii) Affirmative vote called first.
 - iv) Negative vote always called for.
- c) Chair announces results
 - i) Report of voting, stating which side has motion.
 - ii) Declares motion adopted or lost.
 - iii) States effect of vote or orders execution.
 - iv) Announces next item of business, as applicable.

8.0 NJASFAA POLICIES

8.1 Alcohol Policy

- A. Alcohol is to be excluded from the check or master billing of any meals reimbursable by the Association.
 - a. Certain activities may include the purchase of alcohol with prior approval of the Council (e.g. Retreat dinner, Board of Directors dinner, etc.)
- B. An itemized statement and/or bill is required prior to reimbursement by the Treasurer, excluding any alcohol.
- C. It is the responsibility of the Officers of the Association and Committee Chairs to inform their group of this policy prior to the meal.

EXCEPTIONS TO THIS POLICY MUST BE APPROVED IN ADVANCE BY EXECUTIVE COUNCIL.

8.2 Archiving Policy

All NJASFAA minutes and correspondence will be stored on the NJASFAA computer and backed up on a disk. In the event the Secretary does not have his/her own NJASFAA computer; s/he shall bring to each Executive Council meeting a disk which contains the approved minutes from the preceding Executive Council meeting. The file will then be transferred to a NJASFAA computer.

NJASFAA has contracted with a storage facility to maintain a small storage space. This will be used for paper records, the banners, and any other material deemed important to archive by the Association.

8.3 Conference and Workshop Policies

A. Membership Dues Payment

Annual dues for NJASFAA are established by the Executive Council. The membership year is July 1 through the following June. If dues are not paid, individuals attending conferences or workshops will be charged the membership fee to attend. Requests to bill for dues after conferences or workshops will be refused. Membership fees are not transferable.

B. Registration Fee Refund Policy for Annual Conference/Workshops

- a) All requests for refunds shall be in writing and sent to the conference registration coordinator who will approve and send to the Treasurer.
- b) A 100% refund shall be granted if the request is postmarked or emailed 15 calendar days or earlier, prior to the start of the activity. The Treasurer shall confirm that the fee was received and issue the refund.
- c) Exceptions for extenuating circumstances to item #2 above may be granted upon approval of the Treasurer or President. Such requests must be postmarked within 15 days after the activity.
 - i) Up to 50% may be refunded.

- ii) Registration fees may be transferred to another individual as follows:
- iii) NJASFAA member registration fees to another NJASFAA member.
- iv) NJASFAA member registration fees may be transferred to a non-member when accompanied by the addition non-member fee.

C. Reimbursements, Honoraria, and Travel Expenses

“...the consensus of the group [Executive Council meeting 2/17/00] is that the spirit of volunteerism will reign. NJASFAA members will not be paid for making financial aid or non-financial aid related presentations at training sessions or conferences.”

- a) NJASFAA members who serve as conference speaker/presenters/moderators may not be reimbursed for any personal expenses related to the conference (i.e., registration, transportation or room and board). This general policy also applies to individuals who work for agencies whose business is financial aid (e.g., ACT, CSS. etc.). An honorarium may be paid to members who are designated "keynote" speakers at Annual Conferences.
- b) An exception to this policy may be made by the Conference Planning Chair and President for those members who are non-practicing financial aid administrators who would otherwise not receive reimbursement for their expense.
- c) The Conference Planning Committee is authorized to pay travel expenses, hotel accommodations and meals for nonmember speakers for appropriate periods.
- d) The Conference Planning Committee will ask if the non-member speakers will charge any additional fees (i.e., honorariums, stipends). It is suggested that \$200 is a reasonable guideline for interest session speakers. Approval of the Conference Planning Committee Chair is needed before final commitments are to be made.
- e) Any speaker honoraria of \$500 or more require a written contract. The President reviews and signs such contracts.
- f) The NJASFAA Conference Registration fee is not paid for the NJASFAA President.

D. Complimentary Room Policy

Future contracts with hotels provide for the following (to the extent possible):

- One room/suite for the NJASFAA President.
- One room/suite for Conference Chair
- Guest Speaker(s)
- Treasurer
- Site Chair
- Registration Chair

8.4 Conference Sponsors and Exhibitors Policy

A. Policies

- a) The Association will encourage sponsorship of functions by outside organizations at NJASFAA conferences.
- b) The Association shall provide a designated vendor display area at all conferences
- c) Sponsors and vendors will receive visibility only through Association channels or by direct Association approval.
- d) The Association will charge each sponsor and vendor an amount which covers all costs incurred by the event sponsored. Events may have multiple sponsors.
- e) The Association will accept no advertisements within the conference programs. For any sponsor paying for program printing, the back cover can be used as advertising space.

B. Procedures

The Development Committee will be responsible for coordinating vendors and sponsors and their functions at NJASFAA events.

Sponsors

- a) Sponsors will be solicited for all direct expense items such as brochure and program printing, meals, breaks, receptions, entertainment, and speakers.
- b) The dollar value of sponsorships shall not exceed the cost of the function sponsored.
- c) Multiple sponsors may finance the same function, or one sponsor may finance multiple functions.
- d) The sponsors of each function will receive credit for their sponsorship in the conference program and by means of an appropriate sign or placard, prominently displayed during the sponsored function.
- e) There will be no free registrations for sponsors. Sponsors wishing to attend conference functions will pay the appropriate registration fee.

Exhibitors/Vendors

- a) Exhibitors/vendors serving the aid profession will be actively invited to display their product/service.
- b) All approved exhibits will be displayed in an area designated for that purpose by the Association.
- c) The distribution of any promotional material by an approved exhibitor will take place only in the area designated for exhibitor displays.
- d) There will be no promotional material distributed by any unapproved exhibitor
- e) Each exhibitor will receive credit for his/her participation in the conference program.
- f) There will be no free registrations for exhibitors. Exhibitors wishing to attend conference functions will pay the appropriate registration fee.

8.5 Contract Signing Policy

Commitments for services that require a written contract must be approved by the Executive Council. The President, Vice President, and Conference Chair are authorized to sign contracts on NJASFAA's behalf.

- A. Contracts which involve hotels and/or conference center properties will be reviewed by the appropriate committee Chairs and approved by the Executive Council. If timeliness is a factor, a transmittal and discussion of the contract via any means available (fax, phone, e-mail) may be held by the Executive Council with subsequent vote taken to decide the matter.
- B. Contracts which involve non-hotel and/or meeting site properties, i.e., printing, supplies, entertainment groups, etc., will be reviewed by the responsible committee Chairs for the activity/event prior to contract signature by the President or Treasurer.
- C. Each Committee Chair has the authority to add additional services to an existing contract, as necessary, up to \$1,000. The Committee Chair must report the addition to the Executive Council. Additional services over \$1,000 must be approved by the Finance Committee, and must be signed by the President.

NOTE: "Contract" in this policy statement is meant to include purchase orders, letters of intent, or any similar documents.

8.6 Fidelity Bond

A fidelity bond insurance policy was purchased by the association to cover any occurrence of embezzlement or theft of funds or property by any officer of the association, with a maximum claim amount of \$100,000. An annual premium must be paid to keep the policy in effect and should be an annual budgeted expense. The policy covers any officers elected to the organization annually; the policy does not provide individual bond coverage.

8.7 Insurance Policy

NJASFAA shall be responsible for the purchase of insurance in order to safeguard the corporation and its members. The Treasurer will review the policy on an annual basis to ensure adequate coverage for members, including meetings, conferences, training events, the annual retreat, etc.

A. General Liability

The General Liability Insurance Policy is to protect the Corporation with regard to personal property, valuable paper, income loss, money coverage, fire, medical product, property damage, advertising liability, host liquor, personal injury, hired and non-owned automobile and blanket contractual.

8.8 Investment Policy

The purpose of an investment policy is 1) to safeguard the funds of the Association and 2) to produce as much interest income as possible. The Treasurer, in consultation with the Executive Council, shall be authorized to invest NJASFAA funds. A review of the investments shall be performed annually by the Executive Council or more often if deemed necessary because of economic conditions or the needs of the Association.

The General Fund and the Reserve fund will be involved in the investment plan. The

Treasurer is authorized to invest in:

- A. Certificates of Deposit
- B. Money Market Funds
- C. Savings Banks/Credit Unions

The Treasurer is authorized to use an investment broker to assist in the management of the funds to invest. Only those investments issued by the U.S. Treasury or Agencies of U.S. Government are authorized.

8.9 *Music Licensing Agreement*

Under the U.S. Copyright Law, the public performance of copyrighted music requires permission from the copyright owner or its licensing agent. The law affects all associations that use either live or recorded music at association sponsored events including conferences or other meetings. BMI (Broadcast Music Incorporated) and ASCAP (the American Society of Composers, Authors, and Publishers) are the largest licensing agents. This is not a new law, but it was not widely enforce until about 1990 when BMI and ASCAP began to enforce it.

In 2008, the association purchased a standard 'Meetings, Conventions, Trade Shows, and Expositions' Music Performance Agreement from BMI. This agreement requires that the association pay a base annual fee each year in January (\$135 in 2008). Within 30 days of the agreement renewal date (Jan. 1), the association will report the total number of registered persons for all events during the year. If applicable, the association will pay the remainder of the fee for the prior year. The additional fee does not apply until the number of conference attendees exceeds 2,250.

8.10 *Procurement Policy*

The Procurement Policy applies to the purchase of goods. The dollar amount of the purchase determines the required approval process.

- A. Purchases up to \$450:
The Committee Chair has the authority to make purchases of \$450 or less without seeking additional approval.
- B. Purchases from \$451 to \$1,000:
For purchases between \$451 and \$1,000, the committee must obtain a written quote from 2 vendors. The Committee Chair has the authority to choose the most favorable vendor, and must report the decision to the Executive Council.
- C. Purchases over \$1,000:
The Finance Committee must approve all purchases over \$1,000. The Committee must obtain written quotes from 2 vendors and forward the quotes to the Vice President for review. The Vice President, along with the Finance Committee will respond within 3 business days with a decision. The Committee Chair will report all decisions to the Executive Council.

Exceptions:

If appropriate due diligence has been performed in the last two years, this procedure may be waived.

If a specific item is not easily obtainable, this policy may be waived.

This policy does not necessarily apply to services.

8.10 *Reserve Fund Policy*

- A. The Reserve Fund has been established as capital reserve for the Association to be set aside for contingencies.
- B. The level of funds to be maintained in the Reserve Fund should not go lower than the contracted commitments for the annual Fall and Spring conferences on a yearly basis plus annual insurance and accounting fees.
- C. The intent of the Reserve Fund is to have funds available to meet unusual income shortfalls. Any withdrawal from the fund is to be defined a capital liquidation and therefore should be considered an extreme measure. Withdrawals from this fund should only be made after consultation with the President and a unanimous vote of the Executive Council.
- D. The Reserve Fund shall be so identified and maintained in a separate interest bearing account and managed according to sound financial investment policies. A separate report format shall be a part of any Treasurer's report detailing the balance of the fund and interest earned. Any adjustment required to maintain the reserve requirement shall be made at least annually.
- E. The Treasurer must seek and receive approval of the Executive Council to move investment accounts and retain or discharge professional persons (e.g. accountant, lawyer, broker) prior to any change.

8.11 *Revenue and Expenditures Policy*

At the beginning of every term, the President will work with the Finance Committee and the Treasurer to develop a balanced budget for the next fiscal year. In order to achieve a balanced budget, it is essential that ALL NJASFAA funds are managed by the Treasurer, including all income deposited into a NJASFAA account, all investment accounts, and all expenses paid from the account. This will simplify and expedite the filing of the IRS tax return and the annual audit. It also facilitates cash flow and maximizes interest income. The following outline details specific policies and procedures with respect to NJASFAA's fund management.

The Treasurer shall have sole responsibility for all of NJASFAA's financial transactions including:

- a) Check writing
 - i) Issuing refunds and reimbursements
 - ii) Payment of expenses
- b) Receiving of all income
- c) Reconciliation of bank statements
- d) Investment activity

1. Checking Accounts

- a) NJASFAA shall have only one checking account: it shall be an interest bearing account at the highest possible interest rate
- b) Signatories will include the following:
 - i) Treasurer
 - ii) President
 - iii) Vice President as Chair of Finance Committee
- c) The address of the Treasurer shall appear on the account
- d) All checking account deposits will be made in a timely fashion.
- e) Accounts payable shall be made within 30 days. Every effort will be made to reimburse individual NJASFAA members as quickly as possible.
- f) The Treasurer is not authorized to cash personal checks.
- g) A purchase order does not constitute payment for any Association activity.

2. Conference and Workshop Account Receivables

- a) Within 30 days after the conclusion of an event, the event coordinator and the Chair of the Development Committee shall submit a complete list of outstanding accounts to the Treasurer.
- b) The Treasurer shall be responsible for billing and collecting these in accordance with NJASFAA policy.

3. Membership Dues Income

- a) Received by the Treasurer with a membership form.
- b) Deposited in a timely fashion to the NJASFAA checking account.
- c) Membership lists routed to the Membership Committee Chair as needed.

8.12 Sales Tax Reimbursement Policy

NJASFAA is a tax exempt organization as classified under Internal Revenue Service Code 501(c)(3) and is exempt from the payment of various federal and state taxes including the common sales tax.

Effective July 1, 1993 it is the responsibility of each officer, committee Chair, and committee member to follow through on this exemption. When making purchases or contracting for services, the NJASFAA member must advise the vendor of the tax exemption status in advance to preclude any sales tax charges. Proof of tax exemption status or the Federal I.D. number may be required. It is requested that each officer or chair reviews all charges carefully and if in doubt contact the NJASFAA Treasurer.

IRS FORM 5372 (DO (5-77) may be used to provide proof of exemption from sales tax (copies can be obtained from the Treasurer.

8.13 Stale Check Policy

1. All NJASFAA checks will be marked "VOID AFTER 90 DAYS."
 - a) If a check becomes void, it is the payee's responsibility to request in writing that a duplicate is issued. Such request will be sent to the Treasurer. If no request is received, the check will be declared "Stale."
2. A stale check that is later reissued will be charged to:
 - a) The same account from which it was originally issued if the fiscal year records are still open.
 - b) An account in the current year title "Prior year(s) expenditures"¹¹ when the stale check is from a closed prior fiscal year.
3. An ongoing "Stale Check Record" will be maintained as a part of NJASFAA's permanent financial records.
 - a) It will not be openly publicized to the membership.
 - b) A copy will be made available upon request to any NJASFAA member.

•NOTE: By declaring a check stale, NJASFAA is not relinquishing its obligation to the payee. However, NJASFAA does not deem it necessary to remind the payee to cash a check.

8.14 Tax Returns

NJASFAA is required to submit Federal and NJ State tax returns on an annual basis. The Association will submit all necessary documentation to the auditor after the close of a year for filing in August of that year.

Based on a tax year which ends 6/30, following are the dates the returns must be filed:

Federal Return	11/15
NJ Charities Annual Report	12/31

5/18/10

8.15 Travel Expense Reimbursement Procedure

All association travel must be authorized by the Association's President and Executive Council, either in writing or verbally, before travel costs are incurred.

The NJASFAA Travel Expense Claim and required receipts must be submitted to the Treasurer for reimbursement of travel expenses. Reimbursement will be made in accordance with the following guidelines: (In all cases, the least expensive means of transportation should be chosen).

1. Commercial Transportation:

Commercial transportation (coach rate) will be reimbursed at actual cost with receipt. Air reservation should be made as early as possible in order to take advantage of lower rates, i.e., "super saver" fares.

2. Private vehicle:

Privately owned vehicle transportation shall be reimbursed at the current per mile rate allowed by IRS. Reimbursement for such cannot exceed the cost of commercial airfare unless approved by the Executive Council. Calculation of mileage must be from either home or institution, whichever is closer to the destination.

3. Lodging:

Reasonable and prudent expenses for lodging shall be reimbursed at actual costs with a receipt. Phone calls will not be reimbursed.

4. Meals:

Meals, including tax and tip, shall be reimbursed at the rate of up to \$50.00 per full or partial day upon submission of receipts.

5. Alcohol:

Refer to the NJASFAA Alcohol Policy

6. Limousine, Cab, Parking and Other Fares:

Actual costs for limousine, cab, parking and other fares up to a maximum of \$10.00 per fare or fee will be reimbursed without receipts. Requests for reimbursement in excess of said amount must be accompanied by receipts.

7. Travel to Committee Meetings

Effective 7/1/05, travel to committee meetings may be reimbursed for individuals who may not receive reimbursement from their employer. If the total round trip is greater than 40 miles, the full trip, including tolls, will be reimbursed by the Association at the current IRS rate. Calculation of mileage must be from either home or institution, whichever is closer to the destination. Expense forms must be submitted to the Committee Chair in December and June for the prior 6 months.

8.15.1 Pre-approved Allowable Expenses for Officers

The expenses for the following meetings will be at the expense of the Association:

NASFAA Conference	<i>President or designee</i>
EASFAA Conference	<i>President or designee</i> (if not reimbursed by EASFAA) <i>EASFAA Rep</i> (if someone other than President)
NJHESAA SAB Meetings	<i>President or designee</i>
NASFAA Leadership Conference	<i>President-Elect, Treasurer-elect and two additional</i>

attendees at the discretion of the President, Board of Directors and Executive Council (up to 4 total, limited by budgetary constraints)

NJACSA Meetings

President, President Elect, or Past President

NJASFAA Conference

Room for President. (NJASFAA does not pay the conference registration fee for any member.)

Other:

For those meetings/conferences where the President or designee is required to represent the Association, and that attendance is approved by the Executive Council, the Association will pay all appropriate expenses.

8.16 Vendor Policy - Guidelines for the Distribution of Materials at NJASFAA Sponsored Events

In an effort to ensure fairness to all vendors who support NJASFAA, the following guidelines have been established concerning the distribution of materials and “giveaways” at NJASFAA conferences, meetings, workshops, and training events:

Fall and Spring Conferences:

When a vendor room is provided, vendors are invited to purchase vendor space for exhibit and can distribute any and all material, including but not limited to:

Promotion of specific products and services including brochures, applications and other forms, as well as trinkets with nominal value such as pens, pads, toys, etc.

All other NJASFAA sponsored events (training activities, meetings, workshops, etc.):

Vendors will not be permitted to distribute materials to NJASFAA attendees/ registrants without prior approval of the Chair (s) of the Development Committee, including, but not limited to:

Promotional material describing specific products and services, brochures, applications or forms, or trinkets or other premiums.

The exception to this rule: materials such as pens and pads may be distributed at the discretion of the NJASFAA Chair responsible for the event if such materials would be useful in the conduct of the meeting/workshop. In these cases, the vendor must obtain the approval of that Chair before distributing the materials.

6/14/06

Appendix A:

NJASFAA POSITION STATEMENT

Financial Aid Planning and Scholarship Search Companies

An important goal of the New Jersey Association of Student Financial Aid Administrators (NJASFAA) is to advise students and their families seeking financial assistance for post-secondary education. NJASFAA members provide *free* services to students on financial aid availability, application and programs.

Financial aid administrators offer their expertise on eligibility and availability of state, federal, and institutional programs. Assistance in the proper and accurate completion of the necessary forms students use to apply for the various aid programs available is provided.

NJASFAA encourages all interested students and their families to first inquire about financial aid programs, eligibility and application procedures through the Financial Aid Office of the post-secondary institution they are interested in attending. NJASFAA members strive to provide accurate and timely professional advice to students free of charge.

NJASFAA acknowledges the growing number of businesses offering financial aid planning and financial aid application assistance. However, given the diversity of services provided by these businesses, NJASFAA members are not in a position to address the legitimacy, reputation, or effectiveness of these companies.

June 1995

To assist you and your family, the following questions have been developed by The Student Advisory Committee of the College Scholarship Service for those students and families considering using the services of a search company:

- If the company suggests that large amounts of aid are not currently being used, how does it document this?
- How many financial aid sources exist in the company's computer file? Does the company maintain its own file of sources or does it use the file of some other company or service?
- Is there a minimum number of sources provided by the company? Do the listings include scholarships, loans, work or contests? Do they include federal and state programs which the student will be considered for through the regular financial aid process?
- How often does the company update its list of aid sources? Does the company confirm these sources exist and that the deadline dates and eligibility criteria are current?
- Can the student apply directly to the aid sources provided by the company? Are there application fees for the sources provided?
- How long will the student have to wait for information?

- What characteristics are used to match students with aid sources?
- How successful have previous clients been in obtaining funds from aid sources identified by the company?
- Will the company refund the program fee if aid sources are incorrectly matched with the student's qualifications, if aid sources no longer exist or fail to reply to the student, or if application deadlines for aid sources have already passed when the information is received?

Answers to these questions should help families in establishing the credibility of a computer search company. There is no guarantee that a student who uses this type of service will actually receive any funds.

Appendix B:

Executive Council Calendar of Events

Below is the annual protocol which lists the major activities of the association on a monthly basis.

MAY	Board of Directors Meeting (must take place prior to the New Council Retreat) Joint meeting of Outgoing and Incoming Executive Councils <ol style="list-style-type: none">1. Policies and Procedures Manual turned over to new President2. Development of annual goals for each committee – Outgoing President and chairs provide information regarding goals and achievements from prior year as well as future ‘wishes’. New President adds his/her ideas. Committee chair(s) develop goals and reports to Council at June retreat.
JUNE	New Executive Council Retreat <ol style="list-style-type: none">1. Budget proposals discussed, Council develops balanced budget2. Committee goals are discussed and submitted to Council3. Conference program should present a tentative fall conference program
AUGUST	Regular Executive Council Meeting <ol style="list-style-type: none">1. Fall Conference update2. Discussion of fall conference3. Development Committee reports
SEPTEMBER	Regular Executive Council Meeting <ol style="list-style-type: none">1. Fall Conference update
OCTOBER	Regular Executive Council Meeting <ol style="list-style-type: none">1. Development Committee needs to begin solicitation of vendor support for following calendar year
NOVEMBER	Fall Conference
DECEMBER	Regular Executive Council Meeting (and holiday luncheon) <ol style="list-style-type: none">1. Spring conference committee presents tentative program

- JANUARY Regular Executive Council Meeting
1. Development committee reports on vendor support for new year
 2. Scholarship Committee reports on upcoming activities
 3. Mentoring Committee - coordinating new members and activities
 4. Elections Committee - begin work of recruitment of candidates
- FEBRUARY Regular Executive Council Meeting
1. Elections update
 2. Scholarship Committee update
 3. Spring Conference update
 4. Solicitation for distinguished service award nominees
- MARCH Regular Executive Council Meeting
1. Election Ballot mailed prior to Spring conference (check bylaws for timeline)
 2. Spring Conference Report
 3. Scholarship Committee update
 4. Names of all Committee members to Membership Chair for certificates; Scholarship recipients and Distinguished Service recipients provided to Awards Committee Chair for plaques, certificates (must have 6 week lead-in time)
- APRIL Spring Conference
1. During Business Meeting:
 - a. Committee Reports (select committees)
 - b. Constitution changes (if needed)
 - c. Committee Member Certificates
 - d. Announce Election Results
 2. During Awards Luncheon:
 - a. recognize and remember any NJASFAA member who has retired or passed away, with brief comments of their contributions
 - b. Scholarship Awards presented
 - c. Past President announces Distinguished Service Awards
 - d. Outgoing President presents President's Award(s) and makes short speech, and officially passes the gavel to Incoming President
 - e. Incoming President gives the Outgoing President the Gavel Plaque for year of service

- f. Incoming President presents a gift to the outgoing President in honor of the training and support provided to the President Elect (approximate value \$125)
 - g. Incoming President makes short speech
- 3. Once election results are announced, the incoming President Elect should select conference chairs for the conference which will occur during their presidency. Those individuals need to be assigned to current committees for the coming year to 'learn the ropes'.
 - a. Selection of Fall Conference Site
 - b. Development of tentative program for Fall conference

Appendix C:

Treasurer's Annual Calendar of Events

April

1. Reconcile March 31 bank statements and investment account; send copy to Finance Chair.
2. Prepare Spring Conference Treasurer's Report; forward copy to President and Finance Chair and make 300 copies for conference.
3. Maintain registration lists for nametags and meal count.
4. Attend Spring Conference at registration; present report to association.
5. Pay facility rental and meal cost at end of conference; provide tax-exempt statement.
6. Meet with newly-elected Treasurer.

May [with new Treasurer]

1. Reconcile Spring Conference registrations and accounts receivable; invoice on-site registrants and vendors (if necessary).
2. Reconcile April bank statements; send copy to Finance Chair.
3. Prepare Treasurer's Report for Executive Council meeting.
4. Evaluate following year's Spring Conference facility contract.

June [with new Treasurer]

1. Reconcile May bank statements; send copy to Finance Chair.
2. Prepare Treasurer's Report for Executive Council meeting.
3. Monitor outstanding receivables.
4. Close and reconcile membership listing for year end.
5. Prepare new member listing for new membership year from Spring Conference membership pre-payments.
6. Prepare pro-forma budget for subsequent year and attend Finance Committee meeting.

July

1. Reconcile June bank statements and investment account; send copy to Finance Chair.
2. Prepare Treasurer's Report for Executive Council meeting; forward copy to President, Past-President, Finance Chair and Past-Finance Chair.
3. Prepare budget for consideration and vote by Executive Council.
4. With previous year Treasurer, contact association's CPA for appointment to prepare annual Form 990 tax returns due September 15 for the year-ended April 30.
5. In conjunction with Development Committee, review sponsor/vendor pledges and invoice.

August

1. Reconcile July bank statements; send copy to Finance Chair.
2. Prepare Treasurer's Report for Executive Council meeting.
1. Complete filing of Form 990 Federal tax return. Send copy to all prior-year officers named in the return and past-Finance Chair.

September

1. Reconcile August bank statements; send copy to Finance Chair.
2. Prepare Treasurer's Report for Executive Council meeting.
3. Assist in planning for Fall Conference registration mailing.

October

1. Reconcile September bank statements and investment account; send copy to Finance Chair.
2. Prepare Treasurer's Report for Executive Council meeting; forward copy to President and Finance Chair.
3. Process Fall Conference registration receipts. Monitor full and 1-day registrations and meal selections.
4. Coordinate number of registrations with Conference Committee designee to ensure contracted room block gets filled.
5. Peak cash period -evaluate checking, savings and investment accounts, transfer accordingly to maximize interest and dividends.

November

1. Reconcile October bank statements; send copy to Finance Chair.
2. Prepare Fall Conference Treasurer's Report; forward copy to President and Finance Chair and make 350 copies for conference.
3. Maintain registration lists for registrants, guest speakers, complimentary rooms, and registrant nametags, with meal count by function.
4. Attend Fall Conference at registration; present Report to association.
5. Assist prior-year Finance Chair with year-end Income Statement. Finance Chair will present results at Fall Conference.
6. Review meal charges and other bills/charges during at conference; provide tax-exempt statement where necessary.
7. Invoice on-site registrants and vendors, if any. Follow up on all receivables: membership, conference registration.

December

1. Reconcile April bank statements; send copy to Finance Chair.
2. Prepare Treasurer's Report for Executive Council meeting.
3. Evaluate following year's Fall Conference contract.
4. Prepare member roster for Membership Chair; reconcile in anticipation of Membership Directory in January.
5. Carefully review Fall Conference hotel charges and process payment.
6. Evaluate cash position; transfer from savings to checking may be necessary to pay hotel and other conference-related expenses.

January

1. Reconcile December bank statements and investment account; send copy to Finance Chair.
2. Prepare Treasurer's Report for Executive Council meeting.
3. Follow-up on Fall Conference receivables; second notice invoices.

4. Provide updated member listing for Directory mailing.

February

1. Reconcile January bank statements; send copy to Finance Chair.
2. Prepare Treasurer's Report for Executive Council meeting.
3. Assist in planning for Spring Conference registration mailing.
4. Renew liability insurance policy and fidelity bond policy with underwriter.

March

1. Reconcile February bank statements; send copy to Finance Chair.
2. Prepare Treasurer's Report for Executive Council meeting.

Appendix D:

Election Procedures and Master Calendar

Procedure Summary:

NJASFAA elections are conducted in early spring of each calendar year prior to the Spring Conference. The sitting Past President serves as Chair of the Nominations and Elections Committee, and relies on the membership of the Board of Directors and the current Executive Council for assistance in garnering nominations from the membership. NJASFAA By-Laws stipulate that the election ballot be made available to the membership no later than **30 days prior** to the date of the Spring Conference.

Master Calendar:

January 30 – The Past President sends an email to membership via the NJASFAA list announcing the call for nominations for the following offices: President-Elect (1), Vice-President (1), Secretary (1), Treasurer-Elect (1), Council Member at Large (4), and the NJASFAA Service Awards (2).

February 15 – nominations of candidates are due via email to the Past President. Nominations for service awards are also due.

March 1 – Past President sends the content of the ballot including names of candidates and college to ATAC. ATAC sets up the ballot using the prior year ballot as a template.

March 8 – ATAC responds via email to the Past President with a link to the test ballot. Past President tests the ballot by casting a vote. If any changes are to be made to the content of the ballot, the Past President communicates these changes back to ATAC. Once all changes are satisfied, ATAC posts ballot to NJASFAA web-site by mid-March. Past President is given a URL to the voting results so that a daily tally can be viewed to see how many members are voting.

March 15 – ballot posted to NJASFAA web-site with voting open until first week of April.

March 15– In the event of more than one nomination for NJASFAA Service Awards, the Past President send out an email to the Board of Directors for open discussion and to conduct a vote on the nominees.

Early April – deadline date for voting. Past President checks final vote count on web site.

Mid-April – NJASFAA Spring Conference held, newly elected officers announced, NJASFAA Service Awards announced, President’s Awards and Committee Awards announced.

Dates are subject to actual date of annual Spring Conference and may be revised accordingly.

As NJASFAA has a strong desire to promote and encourage member participation, any person who agrees to run for office and is not elected will be considered for a Chair or Co-chair position on a working committee.

2/12/06

Appendix E:

Membership Committee Annual Calendar of Activities

March:

1. Collect committee membership lists for the creation of recognition certificates.
2. Send membership list in Excel format to Award Chair for determination of the Longevity Awards.

April:

1. Produce certificates for President to distribute at the NJASFAA Spring Conference.
2. Get an updated list of active/associate members from the Treasurer after the Spring Conference. Enter updated membership information into the database.

May/June:

1. Send membership applications to all individuals listed in the database who did not pay their annual dues and/or update their membership information for the new year.
2. Complete Data Confirmation Reports should be submitted to the Membership Chair who will update the membership records

October:

1. Survey those individuals who did not renew their membership for the prior year.

November-March:

1. Get monthly updates on active/associate members from the Treasurer and update membership records in the database

Appendix F:

Conference Guidelines

Designing a successful semi-annual conference does not just happen. It is the result of good organization and planning, lots of individual effort and teamwork. These ideas are a starting point for the team that must plan and develop the conference.

Site Selection

1. Location
 - a) Accessibility
 - b) Weather
 - c) Points of Interest

2. Facility
 - a) Reasonable costs (room and meals)
 - b) Adequate number of rooms/overflow available
 - c) Vendor space
 - d) Conference rooms satisfactory (size/number)
 - e) Banquet facilities size and menu variety
 - I) Recreation
 - g) General layout favorable, clean and attractive

3. Hotel Personnel
 - a) Friendly and cooperative staff
 - b) Sales staff member assigned to assist committee

4. Costs
 - a) Rooms-single and double
 - b) Meals and breaks
 - c) Meeting rooms
 - d) Exhibit area set-up
 - e) "Extra" charges such as: gratuities, audiovisual equipment, electricity
 - f) Hospitality hours

5. Contract
 - a) Negotiation items
 - i) Costs: guest rooms, meals, meeting rooms, etc.
 - ii) Gratis items: comp rooms per number booked, etc.
 - iii) Extras: check-in and check-out times, meetings, transportation, etc.

Selecting Committee Members

1. Recruitment
 - a) Selecting key people by talent, energy, and follow through ability
 - b) Getting newer members involved.

2. Committee Structure
 - a) Conference Co-Chairs
 - b) Subcommittees: The Chair should have a second in charge to take over if the Chair is unable to complete.
 - c) Other volunteers.

Setting Themes, Agendas, and Timetables

1. Themes
 - a) Current events
 - b) Anniversaries
2. Agendas
 - a) Formal or informal poll of membership
 - b) Ideas from other conferences
 - c) Previous conference committees
 - d) Evaluations of previous conferences
 - e) Current issues/events
3. Timetables
 - a) Set conference date and work backwards
 - b) Murphy's Law: "Everything takes longer than you think".
 - c) "If everything is on schedule for a conference, a key committee member will go on vacation or get sick."
 - d) "When everything is ahead of schedule, the printer's shop will burn down."

Budgets

1. Bottom line: profit or break even?
2. Projected budget
 - a) Estimate attendance based on previous conferences and current location in determining costs.
 - b) Budgeted amounts-entertainment, printing, speakers, .reasonable, realistic.
 - c) Fluctuating amounts .registration fees, meals, breaks, vendor support.
3. Budget control
 - a) It is necessary that the co-chairs continuously monitor income initiatives and expenditures to stay on-track with the budget.

4. Vendor/Sponsor Support
 - a) It is essential that a significant effort is made to raise funds from vendors and sponsors to help reduce the conference production costs to the membership.

Conference Planning Committee/Proposed Sub-Committees

1. Program Committee Co-Chairs
 - a) Overall planning coordination
 - b) Coordinate other sub-committees
 - c) Develop of goals and objectives
 - d) Plan time line
 - e) Budget development
 - f) Follow-up with committee
 - g) Progress reports to NJASFAA
 - h) Final reports and accounting
2. Site Committee
 - a) Coordinate conference planning with hotel management
 - b) Coordinate conference planning with local Chamber of Commerce (other activities?)
 - c) Hotel meeting room arrangements
 - d) Hotel food arrangements, coffee breaks, etc.
 - e) Coordinate promotional material with publicity committee
 - f) Arrange hotel room for special guests and speakers
 - g) Arrange set up of exhibit areas
 - h) Prepare "bulletin board" for local menus, places of interest, city map, community activities, etc.
3. Registration Committee
 - a) Develop and mail all conference registration materials
 - b) Staff and operate registration table
 - c) Develop pre-registration materials
 - d) Conduct pre-registration
 - e) Conduct on-site registration
 - f) Provide for registration accounting
 - g) Provide list of registrants for attendees
 - h) Coordinate receipt collection with NJASFAA Treasurer
4. Promotion Committee
 - a) Plan and develop all promotional materials (coordinate with site coordinator).
 - i) recommend letters to NASFAA and EASFAA Presidents
 - b) Develop promotional articles for the web-site.
 - c) Conduct pre-conference direct mailing (requires coordination with registration

- committee).
- d) Design and prepare signs for conference sessions (coordinate with program coordinator).
- e) Design and print signs for sponsors and vendors (coordinate with vendor and sponsor committees).
- f) Design and print final conference agenda (coordinate with program committee).

5. Program Committee

- a) Solicit ideas for programs.
- b) Identify key issues and topics to be addressed.
- c) Finalize conference program.
- d) Identify, select and invite major speakers and presenters.
- e) Obtain session moderators.
Finalize speakers, presenters, and moderators.
- f) Coordinate with NJASFAA Training Committee.
- g) Coordinate speakers' facilities or equipment needs with the Site Committee.
- h) Coordinate free hotel rooms for speakers with the Site Committee.
- i) Prepare session and conference evaluations.
- j) Send thank-you's to presenters, speakers and moderators.

Head Tables

- a) Fall Conference –

If there is a keynote speaker for lunch and/or dinner, the head table consists of the Guest Speaker, current President, committee chair who may have arranged for speaker and all elected members of Executive Council (as fits at table).

- b) Spring Conference –

There is always a head table on a dais. Seated at the table are the elected members of the outgoing Executive Council and the President Elect succeeding to the Presidency. The Scholarship recipients, their guests and their sponsors may be seated near the dais at two or three reserved tables.

In both cases, other distinguished individual(s) may be invited to sit at the head table as space allows.

Appendix G:

Maintaining the Membership Database

NJASFAA uses its web-site to store membership data.

TITLE: Below are the most commonly used titles and should be used whenever possible:

Director of Financial Aid	Financial Aid Counselor
EOF Director	Financial Aid Assistant
Executive Director	Financial Aid Officer
Financial Aid Administrator	Fiscal Officer
Associate Director of Financial Aid	Controller
Assistant Director of Financial Aid	Bursar
Senior Financial Aid Officer	Vice President
Manager	

TYPE: Below are the institutional type designations:

Consultant	Proprietary
Government Agency	Proprietary .degree granting
Graduate/Professional	Public .2 yr.
Guarantee Agency	Public .4 yr.
Lender	Public .research
Other	Servicer
Private	Vendor

Appendix H:

ANNUAL REGISTERS

H-1: NJASFAA PRESIDENTS

<u>YEAR</u>	<u>President</u>
1968-1969	Alphonso Rylko (d.)
1968-1970	Alphonso Rylko (d.)
1968-1971	Thomas Wadlington (d.)
1971-1972	Thomas Wadlington, Jay Petersen (succeeded)
1972-1973	Jay Petersen
1973-1974	Jay Petersen
1974-1975	William Murphy (d.)
1975-1976	William Murphy (d.)
1976-1977	Robert J. Chonko
1977-1978	Robert J. Chonko
1978-1979	Sister Ann Michele Texido
1979-1980	Sister Ann Michele Texido
1980-1981	Jennifer Dowd
1968-1972	Arthur Richmond (d.)
1982-1983	John Fisher
1968-1973	Carol Pagano (d.)
1984-1985	Shirley Jackson
1985-1986	Jesse Jackson
1986-1987	Mary Hurdle
1987-1988	Cheryl White
1988-1989	Francine Andrea
1989-1990	Richard Woodland
1990-1991	Emmett Bivins
1991-1992	Catherine M. Boscher-Murphy
1992-1993	Paul J. Gilroy
1993-1994	Michael J. Bennett
1994-1995	Matthew Spina
1995-1996	Kathy Bialk
1996-1997	Sheila Attias
1997-1998	Joyce Farmer
1998-1999	Moshe Weisberg
1999-2000	Eric Locklear; Karen Struthers (succeeded)
2000-2001	Karen Struthers
2001-2002	Audrey Loera
2002-2003	Susan Barschow, David Sheridan (succeeded)
2003-2004	David Sheridan
2004-2005	Maribeth Quinn
2005-2006	Carmen Panlilio
2006-2007	Helen Mikulak
2007-2008	Gisele Joachim
2008-2009	Debra Wulff

2009-2010
2010-2011
2011-2012

Evelynne Blatt
Ninfa Mueller
Stacy Salinas

H-2: Executive Council Register

Year	President	Vice President	President Elect	Treasurer	Secretary	Past President	Councilperson At Large
1968-69 1969-70	Alphonso Rylko	Thomas Wadlington	N/A	Jay Petersen	Jay Petersen	N/A	N/A
1970-71 1971-72	Thomas Wadlington Jay Petersen (succeeded)	Jay Petersen	N/A			Alphonso Rylko	N/A
1972-73 1973-74	Jay Petersen	William Murphy	N/A	Harry Ash		N/A	N/A
1974-75 1975-76	William Murphy	Robert Chonko	N/A			Jay Petersen	N/A
1976-77 1977-78	Robert Chonko	Sr. Ann Michele Texido	N/A	Jennifer Dowd	Carol Rinehart	William Murphy	Jennifer Crewes Willie Moss Arthur Richmond Thomas Scott – EASFAA Rep
1978-79 1979-80	Sr. Ann Michele Texido	Jennifer Dowd	N/A	Patricia Byron	Judy Maloney	Robert Chonko	Mel Brown Carol Pagano Fred Hertrich Tom Scott (N) Betty Ehrgott (C) Frank Daniels (S) ¹
1980-81	Jennifer Dowd	Arthur Richmond	N/A	Patricia Byron	Jeanne Sparacino	Sr. Ann Michele Texido	Shirley Jackson Carol Pagano Tom Scott
1981-82	Arthur Richmond	John Fisher	N/A	Natalie Davis	Elaine Green	Jennifer Dowd	Patricia Byron Carol Pagano William Swift
1982-83	John Fisher	Carol Pagano	N/A	Natalie Davis	Sr. Ann Michele Texido	Arthur Richmond	Shirley Jackson Robert McBride Paula Wristen
1983-84	Carol Pagano	Shirley Jackson	N/A	Janet Mariano	Paula Wristen	John Fisher	Rob Baumel Jesse Jackson Robert McBride Pamela Maynard
1984-85	Shirley Jackson	Jesse Jackson	N/A	Janet Mariano	Cheryl White	Carol Pagano	Mel Brown Helena Myers Ector Quiles Jane Tillis

¹ Council members at Large included three regular and three regional chairs (Northern, Central, and Southern)

Year	President	Vice-President	President-Elect	Treasurer	Secretary	Past-President	Councilperson At Large
1985-86	Jesse Jackson	Mary Hurdle	N/A	Ector Quiles	Cheryl White	Shirley Jackson	Janet Mariano Michael Menendez Pamela Maynard Kathy Rachel
1986-87	Mary Hurdle	Cheryl White	N/A	Fran Andrea	Marion Twitchell	Jesse Jackson	Michael Bennett Janet Mariano John Melendez Michael Menendez
1987-88	Cheryl White	Jeanne Lewis	Francine Andrea	Aileen Walter	Mary Stack	Mary Hurdle	Lissa Anderson Emmett Bivins Diane Pienta Matthew Spina
1988-89	Francine Andrea	Joseph Roberto	Richard Woodland	Aileen Walter	Maria Pappateno	Cheryl White	Lissa Anderson Emmett Bivins Janet Mariano Moshe Weisberg
1989-90	Richard Woodland	Joseph Roberto	Emmett Bivins	Vera Petrow	Maria Pappateno	Francine Andrea	Lissa Anderson Catherine Boscher-Murphy Charlene Roper-Stinson Luis Tavarez
1990-91	Emmett Bivins	Joann Craig	Catherine Boscher-Murphy	Vera Petrow	Sheila Schwartz	Richard Woodland	Mel Brown Cheryl White Joseph Roberto Reginald Page
1991-92	Catherine Boscher-Murphy	Peg Murnane	Paul Gilroy	Lissa Anderson	Sheila Schwartz	Emmett Bivins	JoAnn Craig Reginald Page Joseph Roberto Matthew Spina
1992-93	Paul Gilroy	Ninfa Mueller	Michael Bennett	Jeanne Bowen	Latonya Cargile	Catherine Boscher-Murphy	JoAnn Craig Peg Murnane Reginald Page Joseph Roberto
1993-94	Michael Bennett	Robert Baylor	Matthew Spina	Reginald Page	Mary Ellen Mathias	Paul Gilroy	JoAnn Craig Elaine Green Joseph Roberto Moshe Weisberg
1994-95	Matthew Spina	Gloria Green	Kathy Bialk	Larry Eadie	Mary Ellen Jenkins	Michael Bennett	Lissa Anderson Ninfa Mueller Reginald Page James Pegg

Year	President	Vice-President	President-Elect	Treasurer	Secretary	Past-President	Councilperson At Large
1995-96	Kathy Bialk	Thomas Holmes	Sheila Attias	Larry Eadie	Susan Barschow	Matthew Spina	Lissa Anderson Keith Green James Pegg Sharon Wedington
1996-97	Sheila Attias	Larry Eadie	Joyce Farmer	Mary Ellen Duffy	Winifred Still Davis	Kathy Bialk	Norma Betz Gloria Green Keith Green Thomas Holmes
1997-98	Joyce Farmer	Helena Myers	Moshe Weisberg	Keith Green	Winifred Still Davis	Sheila Attias	Carla Bender Norma Betz Gail Scott Bey Larry Eadie
1998-99	Moshe Weisberg	Helena Myers	Eric Locklear	Keith Green	Gisele Joachim	Joyce Farmer	LaTanya Everett Louis Palefsky Winifred Still Davis Debra Wulff
1999-00	Eric Locklear Karen Struthers (succeeded)	Gisele Joachim Helena Myers (succeeded)	Karen Struthers	Marilyn Schearcraft Jennifer Scannell (succeeded)	Audrey Loera	Moshe Weisberg	Norma Betz Dorothy Gilliard Joseph LoSasso Joseph Roberto
2000-01	Karen Struthers	Joseph LoSasso	Audrey Loera	Jennifer Scannell	Mary Deignan	Moshe Weisberg	Lissa Anderson Dorothy Gillman Maribeth Quinn Debra Wulff
2001-02	Audrey Loera	Debra Wulff	Susan Barschow	Helen Mikulak	Dorothy Gillman	Karen Struthers	Lissa Anderson Dorothy Gilliard Joseph Roberto Karen Weber

Year	President	Vice-President	President-Elect	Treasurer	Treasurer-Elect (eff. 7/1/02)	Secretary	Past-President	Councilperson At Large
2002-03	Susan Barschow Dave Sheridan (succeeded)	Maribeth Quinn	David Sheridan	Helen Mikulak	Debra Wulff	Ida Pabon	Audrey Loera	Dorothy Gilliard Jim Owens Joe Roberto Karen Weber
2003-04	Dave Sheridan	Helen Mikulak	Maribeth Quinn	Debra Wulff	Dennis Levy	Karen Weber	Audrey Loera	Frank Cuzzo Jim Owens Carmen Panlilio Karen Sokol
2004-05	Maribeth Quinn	Joe Roberto	Carmen Panlilio	Dennis Levy	Helen Mikulak	Karen Weber	Dave Sheridan	Jean Hathaway Shirley McFarlane Reginald Page Mark Singer
2005-06	Carmen Panlilio	Reginald Page	Joe Roberto	Helen Mikulak	Dennis Levy	Karen Weber	Maribeth Quinn	Lissa Anderson Sharon Austin Jean Hathaway Mark Singer
2006-07	Helen Mikulak	Karen Sokol	Gisele Joachim	Dennis Levy	Adrienne Hynek	Evelynne Blatt	Maribeth Quinn	Sharon Austin Woody Lewis Ninfa Mueller Karen Weber
				Treasurer	Past-Treasurer (eff. 6/1/07)			
2007-08	Gisele Joachim	Woodrow Lewis (resigned)	Debra Wulff	Evelynne Blatt	Adrienne Hynek (resigned)	Karen Weber	Helen Mikulak	Sharon Austin Karen Sokol Jean Hathaway Ninfa Mueller
2008-09	Debra Wulff	Ninfa Mueller	Evelynne Blatt	Karen Sokol	Evelynne Blatt (fulfilling both roles)	Karen Weber	Gisele Joachim	Jim Anderson Jean Hathaway Sharon Lu Jason Taylor Douglas Wilson
2009-10	Evelynne Blatt	Christine Petersen	Ninfa Mueller	Douglas Wilson	Karen Sokol	Sylvia Mendoza Bilquis Zaka (succeeded)	Debra Wulff	Sharon Austin Michael Corso Stacy Salinas Larry Sharp
2010-11	Ninfa Mueller	Jim Anderson	Stacy Salinas	Karen Sokol	Douglas Wilson	Karen Weber	Evelynne Blatt	Sharon Austin Michael Corso Pilar Sanchez Larry Sharp

Appendix I:

NJASFAA AWARD Descriptions

NJASFAA recognizes individuals who have provided service or made significant contributions to the aims and ideals of the financial aid profession. Nominations for all awards are made by the members (active and associate) of NJASFAA and are solicited by the Nominations/Elections Committee. Awards are presented at the Spring Conference, unless otherwise arranged.

Certificates of Appreciation

Generally these are given to all Committee Chairs and committee members annually to recognize their efforts throughout the previous year. Certificates are prepared by the Membership Committee.

NJASFAA AWARD DESCRIPTIONS

Distinguished Service Awards:

Arthur E. Richmond Distinguished Service Award

This award is presented to recognize the outstanding contribution of an individual(s) in the field of financial aid who has(ve) made significant contributions to the field of financial aid through NJASFAA activities. The recipient(s) has to be a NJASFAA member. Because this award represents the highest honor bestowed by NJASFAA, it is recommended that only one recipient be selected each year; exceptions can be made under unusual circumstances.

Art Richmond is often referred to as the Father of NJASFAA. Serving as the Director at Rutgers University and always acting as a student advocate, Art's vision for the financial aid profession was to insure that those entering this profession could learn the trade through the establishment of a statewide organization we now know as NJASFAA. He served as President of NJASFAA twice and conducted many of the sessions that taught financial aid administrators how to examine the different methodologies for computing aid. He stressed both horizontal and vertical packaging to ensure that the neediest students received funds. Art's impact on the financial aid community can be felt even today as we think about his controversial stands on how student dollars are allocated.

The Thomas C. Scott Distinguished Service Award

This award is presented to recognize the outstanding contributions of an individual not directly involved in a Financial Aid Office to the field of financial aid and/or NJASFAA. The recipient does not have to be a NJASFAA member. . Because this award represents the highest honor bestowed by NJASFAA, it is recommended that only one recipient be selected each year; exceptions can be made under unusual circumstances.

Tom Scott was the epitome of a consummate financial aid professional. Serving as the Director of Financial Aid at St. Peter's College for over 22 years, Tom aspired to serve the financial aid

community as a trainer, a mentor, and our resident comedian. He considered his profession his vocation; whether by interpreting regulations, providing expert guidance, or offering assistance and support to all students and administrators, from counseling students on their future objectives to maintaining one's sanity in this hectic business. Tom truly understood what it was to contribute to one's community for the betterment of the individual and the profession as a whole.

NOTE: There cannot be a repeat recipient for either of the Distinguished Service Awards if that recipient is still in the same category (e.g. a recipient of the Arthur E. Richmond could later receive the Thomas C. Scott award, but not another Arthur E. Richmond Award).

President's Service Awards:

The William G. Murphy President's Award

The recipient(s) of this award is/are selected by the President to recognize the outstanding contributions of an individual(s) to NJASFAA and the President. The nominee(s) must be a NJASFAA member. There is no restriction as to the number of awards given each year.

Bill Murphy served as Director of Financial Aid at Glassboro State College, now known as Rowan University. Bill distinguished himself in the financial aid profession by serving as President of NJASFAA, a member of the state college sector, and a community representative to the HESAA board meetings. Bill was an active leader in financial aid technology; often identifying technology issues long before the solutions became available. Those who were close to Bill know of his loyalty, caring and selflessness as a friend. His dry sense of humor and quick wit were always welcome distractions during meetings or conferences. Bill was the consummate professional and a true pioneer in introducing technology to the financial aid workplace.

Lifetime Membership Award:

Lifetime Membership Status will be granted to Past-Presidents at the time of their leaving the Association (typically due to retirement). It is recommended that the recipient be either out of the aid profession or out of the NJ area. The recipient of this award will remain an Associate member of NJASFAA and will be entitled to all benefits accorded an Associate member. Any member of the Board of Directors who falls into this category is entitled to an engraved watch (engraving to be simple – e.g. with gratitude from NJASFAA or NJASFAA and the year).

Lifetime Membership Award is granted to a NJASFAA member at the time of their leaving the Association (typically due to retirement) at the discretion of the President. This designation tends to be used for active members who may not have served as President.

Other Awards:

Committee of the Year Award

The recipient committee of this award is selected by the President to recognize the outstanding contribution(s) made to NJASFAA by a specific committee. A plaque is presented to the chair(s), certificates to the members.

The Young Leaders Award

The recipient of this award is selected by the President to recognize the outstanding contribution to NJASFAA and the financial aid profession by an individual who is advancing within the association. A plaque is presented.

Gavel Plaque

Presented to the outgoing President by the incoming President.

Scholarship Awards

Chair is responsible for ensuring the Scholarship winners receive a framed certificate.

Retiree Awards

Chair is responsible for ensuring that recent or forthcoming retirees are honored with a certificate and retiree pin.

Longevity Awards

Longevity Awards are given to those members of NJASFAA who reach the 5, 10, 15, 20, 25 and 30 year milestones of service to Financial Aid (service over career, not limited to service in NJ). See Appendix I-3 for additional information.

Gift for outgoing President

Coordinates the giving of a gift to the outgoing President by the President-Elect.

Other Awards

Special circumstances may call for the creation of a specific award to recognize a contribution to the association that is not covered by any of the above awards. This action can be taken at the discretion of the President and/or Executive Council. This would be a highly unusual circumstance.

The Board of Directors, with the approval of the Executive Council, is responsible for the establishment and naming of awards for NJASFAA.

Appendix I –1:

AWARD RECIPIENT LISTINGS

THOMAS C. SCOTT DISTINGUISHED SERVICE AWARD

(Awarded as the Distinguished Service Award prior to 1995)

Awarded annually at the Spring Conference.

YEAR	Recipient	Institution
2010	Vince Davis	StuFund
2009	Magda Torres	NJHESAA
2008	Jim Anderson	Sallie Mae
	Lissa Anderson	Consultant
2007	Sharon Austin	NJHESAA
2006	Manuel Loera	NJHESAA
2005	Gloria Green	NJHESAA
2004	Sandy Santana	USED - Region II
	Steve Tessitore	USED - Region II
2003	Larry Sharp	NJHESAA
2002	John Iacovelli	NJHESAA
2001	Fran Andrea	NJHESAA
2000	Gisele Joachim	NJHESAA
1999	Kimber Decker	First Union Bank
1998	Scott Freedman	NJOSA
1997	Nina Zachery	NJOSA
1996	Lean Fletcher	NJOSA
	Sherry Fox	NJOSA
	Harold Gorrell	NJOSA
1995	Richard Solomon	Academic Management, Inc.
1994	Marion Twitchell	EDUCAID
1993	Gary Corliss	NJHEAA
1992	Wilma Harris	Chair, SAB
1991	Brett Lief	NJDHE
1990	Chancellor Hollendar	NJDHE
1989	Gene Hawkins	College Board
1988	The Student Assistance Board	SAB
1987		
1986		
1985	Merle Allshouse	Bloomfield College
1984	Joseph LoRocco	NJDHE
	Bud Thomas	NJDHE
	Tom Hartigan	NJDHE

ARTHUR E. RICHMOND DISTINGUISHED SERVICE AWARD

(Awarded as the Distinguished Service Award prior to 1992)

<u>YEAR</u>	<u>Recipient</u>	<u>Institution</u>
2010	Karen Sokol	Seton Hall School of Law
2009	Lillian Riley	Rutgers University
2008	Maribeth Quinn	Muhlenberg Regional Med. Ctr.
2007	Adrienne Hynek	Stevens Institute of Technology
2006	Helen Mikulak	Somerset County Technical Inst.
2005	Reginald Page	Mercer County College
2004	Catherine Boscher-Murphy	cbm enterprises, inc.
2003	David Sheridan	Stevens Institute of Technology
2002	Joseph Roberto	Bergen County Comm. College
2001	Moshe Weisberg	Rabbinical College
2000	Helena Myers	William Paterson University
1999	Michael J. Bennett	Brookdale Community College
1998	James Pegg	Sussex Community College
1997	Rich Woodland	Rutgers University - Camden
1996	JoAnn Craig	Union County College
1995	William Murphy	Rowan College of New Jersey
1994	Peg Murnane	Caldwell College
1993	Matthew Spina	Princeton Theological Seminary
	Elaine Varas	UMDNJ
1992	Cheryl White	UNDNJ
1991	Peg Murnane	Caldwell College
1990	Janet Mariano	Bloomfield College
1989		
1988		
1987		
1986		
1985		
1984	Robert Chonko	Fairleigh Dickinson University

PRESIDENT'S AWARD

YEAR	Recipient	Institution
2010	Maribeth Quinn	Muhlenburg Reg. Med. Ctr.
2009	Ninfa Mueller	Rutgers University
2008	Karen Sokol	Seton Hall U. School of Law
2007	Vince Davis	SallieMae Trust
	Shawn Murphy	Citibank Student Loan Corp.
	Karen Weber	Rutgers University
2006	Michael Bennett	Brookdale Comm. College
	Maribeth Quinn	Muhlenburg Reg. Med. Ctr.
2005	Richard Woodland	Rutgers University - Camden
	Jo-Ann Craig	Rutgers University - NB
2004	Helen Mikulak	Somerset County Vo-Tech
	Michael Bennett	Brookdale Comm. College
2003	Maribeth Quinn	Muhlenberg Reg. Sch. Nurs.
	Debra Wulff	Drew University
2002	Karen Struthers	Seton Hall University
	Joe Roberto	Bergen County Comm. College
2001	Audrey Loera	Raritan Valley Comm. College
2000	Catherine Boscher-Murphy	Bloomfield College
	Gisele Joachim	NJHESAA
1999	Helena Myers	William Paterson College
1998	Keith Green	Berkeley College
1997	Keith Green	Berkeley College
1996	Matthew Spina	Princeton Theological Seminary
1995	Elaine Green	Rutgers University
1994	Joe Roberto	Seton Hall University
	Sandra Rollins	UMDNJ
1993	Renee Saleh	NJDHE
1992	Marion Twitchell	EDUCAID
	Fran Andrea	Drew University
1991	Vero Petrow	Trenton State College
1990	Rich Woodland	Rutgers University - Camden
1989	Fran Andrea	Drew University
1988	Helena Myers	William Paterson College
1987	Michael J. Bennett	Brookdale Community College
	Janet Mariano	Bloomfield College
1986	Michael J. Bennett	Brookdale Community College

LIFETIME MEMBERSHIP (eff. 2002)

LIFETIME MEMBERSHIP AWARDS:

granted to a NJASFAA member at the time of their leaving the Association (typically due to retirement) at the discretion of the President. This designation tends to be used for active members who may not have served as President.

<u>YEAR</u>	<u>Recipient</u>	<u>Institution</u>
2006	Jo-Ann Craig	Rutgers University
2005	Marion Twitchell	Educaid
2003	Dick Solomon	Academic Management, Inc.
2002	Scott Freedman	NJHESAA

LIFETIME MEMBERSHIP STATUS:

granted to Past-Presidents at the time of their leaving the Association (typically due to retirement). It is recommended that the recipient be either out of the aid profession or out of the NJ area.

LIFETIME MEMBERSHIP STATUS (new 2002)

<u>YEAR</u>	<u>Recipient</u>	<u>Institution</u>
2009	Michael Bennett	Brookdale Community College
2007	Richard Woodland	Rutgers University
2006	Sheila Attias Kathy Bialk	Passaic County Comm. College New Jersey Institute of Technology
2002 (retroactive)	Emmett Bivins Jesse Jackson Robert Chonko Jennifer Dowd John Fisher Paul Gilroy Mary Hurdle Shirley (Jackson) Messenger Jay Petersen Sr. Ann Michele Texido	Ocean County Comm. College Rutgers University Fairleigh Dickinson University Middlesex Comm. College Bloomfield College Rutgers University New Jersey Institute of Technology Rutgers University Rutgers University St. Elizabeth's College

COMMITTEE OF THE YEAR (new 2004)

YEAR	Recipient	Members
2010	Conference Committee	Stacy Salinas, Co-Chair Ken Jones, Co-Chair Diane Anchundia Nicholas C Capodice Jason O Chavez Vincent R Davis Eduardo Gonzalez, Jr. Dawn M Grasso Edward M Hill Manuel Loera Susan E Murphy Ruth A. Novello
2009	College Goal Sunday Steering Cmte.	Helen Mikulak, Chair Lissa Anderson Fran Andrea Karyn Arnold Sharon Audet Sharon Austin Norma Betz Aquila Galgon Azizah Hammiduh Monique Hutchinson Betsy Marinace Amy Novosel Ivon Nunez Lillian Riley Joseph Roberto Marion Twitchell Douglas Wilson Debra Wulff Bilquis Zaka
2008	Multi-Cultural Committee	Manuel Loera, Chair Marcos Arteaga Danielle Barbee Annmarie Harrison Ed Hill Cassandra Hunter Teresa Pupo
2007	College Goal Sunday	Maribeth Quinn, Chair

Lissa Anderson
Karyn Arnold
Sharon Audet
Marguerite Beardsley
Aquila Galgon
Azizah Hamiduddin
Monique Hutchinson
Adrienne Hynek
John Iacovelli
Cathleen Lewis
Joann Mia
Reggie Page
Lillian Riley
Dave Sheridan
Marion Twitchell
Debra Wulff

2006

Training Committee

Sharon Austin, Co-Chair
Jo-Ann Craig, Co-Chair
Bob Baylor
Chris DeSousa
Derek Gatling
Pat Guli
Tammi Hussey
Pat Medeiros
Anthony Pizzuto
Digna Solis
Julia Torres
Linda Tunick

2005

Mentoring Committee

Gloria Green, Chair
Sheila Attias
Catherine Boscher-Murphy
Donna Fojtlin
Linda Rose

2004

Conference Committee

Jack Williams, Chair
Gisele Joachim
Helen Mikulak
Catherine Boscher-Murphy
Joe Roberto
Woody Lewis
Pam Bauer
Shawn Murphy
Veronica Hall

YOUNG LEADER'S AWARD (new 2004)

<u>YEAR</u>	<u>Recipient</u>	<u>Institution</u>
2010	Stacy Salinas	Bloomfield College
2009	Douglas Wilson	Rutgers University
2008	Karyn Arnold	Brookdale CC
2007	Evelynne Blatt	Raritan Valley CC
2006	Adrienne Hynek	Stevens Institute of Technology
2005	Patricia Guli	Montclair University
2004	Carmen Panlilio	The New Jersey City University

NJASFAA Scholarship Recipients

Awarded annually at the Spring conference by the Scholarship committee.

Year	Recipient	Institution
2010	Erick, Duverge Justin Eigenbrodt Anne Lowsky Amanda Nisi Alicia Polkowski	Rutgers University Lincoln Technical Institute Brookdale Community College Monmouth University (G&P) Monmouth University (4 yr. Ind.)
2009	Aileen Davila Danielle Diodato Michael Gordon John Otte III Stephany Tuche	New Jersey Institute of Technology Monmouth University Seton Hall University Sch. of Law Engine City Technical Institute Mercer County Community College
2008	Frances M. Borho Heather Harris Ashok Khiamal Michael Sangiovanni Stephanie Schatzle	Brookdale Community College Monmouth University Muhlenberg Reg. Med. Ctr. Monmouth University Richard Stockton College of NJ
2007	Tonya Bradshaw Ivonne Canchon Robert Genarie Cristina Nappi Joseph Nelson Jose Otero	Brookdale Community College Georgian Court College Lincoln Technical Institute Monmouth University Muhlenberg Reg. Sch. of Nursing Rutgers University
2006	Soraya Astrid Cortes Christine S. Boyle Catherine Deatt Melissa Ferrera Aliah Rsheed Eyvenia A. Shashkova	New Jersey Institute of Technology Rutgers School of Law – Newark Felician College Muhlenberg Reg. Sch. of Nursing Omega Institute Montclair State University
2005	Bobbie Artis Mariah Hoffman Diana Keenan Robert Klinger Anna H. Kuras Charles T. Puleo	Berkeley College Gloucester County College Rutgers University Monmouth University Kean University Monmouth University
2004	Chi H. Choi	Kean University

	Margaret L. DeJong Elsie T. Helle Michele LaMorte Gina Riese Natalie R. Ruiz	Monmouth University Georgian Court Muhlenberg Reg. Sch. of Nursing Gloucester Comm. College Rutgers University
2003	Jesse Abraham Gloria Cadavid Sandra Diez Alvin Jones Alfredo Rivas Ilana Waters	Monmouth University The College of New Jersey Rutgers University –New Brunswick Cittone Institute Muhlenberg Reg. Sch. of Nursing Monmouth University
2002	Joseph Camiolo Philip Chase Rainiel Guzman Yolanda Jones Mary-Grace Mompalao Lori Polito	Burlington County College Drew University New Jersey City University Rutgers University - Camden Muhlenberg Reg. Sch. of Nursing Monmouth University
2001	Michel-Ann Dias Myesha D. Hamm Beatrice S. Kinsey Haydee Pinero-Donza Danijela Sain Iwona Spykowski Bryce Vander Voort	Rutgers University Princeton Theological Seminary Sussex County Community College Georgian Court College Stevens Institute of Technology Drew University Cittone Institute
2000	Eric A. Aligo Jennifer Bellars Katherine S. Galaida Donna J. Hadsall Yelena Havryliuk Tara Klemash Virginia Phipps	Kean University Sussex County Community College Centenary College Rutgers University – Camden Stevens Institute of Technology Cittone Institute UMDNJ
1999	Nicole K Carr Yesenia Cruz Sampson Davis Donna Diaz Beth Jervay	Georgian Court College Union County College UMDNJ Muhlenberg School of Radiography Richard Stockton College of NJ
1998	Debra Ford Yamileth Hernandez Christine A. Mabes Lois E. Randolph	Rutgers University – Camden Drew University Atlantic Community College New Brunswick Theo. Seminary

	Suzanne Schmitt	Ann May School of Nursing
1997	Eric Degen Donna Gilmore Fehim Mujic Khawn Quinlan Antonio Torrence	Centenary College William Paterson College Lincoln Technical Institute Bergen Community College New Brunswick Theo. Seminary
1996	Raymond D. Bailey Nick C. Cicchino Tina M. Conte Jacqueline McCrae Horace Means Judith Przybylski	Richard Stockton College of NJ Sussex County Community College Berkeley College of Business Rutgers University - Camden Princeton Theological Seminary Georgian Court College
1995	Rozillia Matthews Chase Cathy L. Connor Connie Ann Hiuser Cynthia Laffey Arturo P. Lewis Mary Ann Schultz Guadalupe Velazquez	New Brunswick Theo. Seminary Somerset County Technical Institute Felician College Mercer County Community College Princeton Theological Seminary Brookdale Community College Caldwell College
1994	Jackie L. Fiorillo Diane G. Kanis Norma M. Matay Kimberly M. Saboski Tomeka Swan	Ann May School of Nursing Bergen Community College Monmouth College Richard Stockton College of NJ Rutgers University
1993	Kelly Brophy Janet Errico Tanya McBride Mamie Mullen Juliet Smith Lewis Watson	Monmouth College Cittone Institute Mercer County Community College Princeton Theological Seminary Rutgers University - Newark Montclair State College
1992	Michelle B. Aulete Barry W. Hamilton Karen Nolla Renee Panecki Estrella Rojas Tracey Rose	Glassboro State College Drew University New Jersey Institute of Technology Sussex County Community College Westminster Choir College Parisian Beauty Academy
1991	Dale P. Andrews Gwendolyn L. Bennett Marjorie L. Goldsmith	Princeton Theological Seminary Georgian Court College Raritan Valley Community College

Eileen Greene
Skyler D. Mills
Joan M. Sylvester

Capri Institute
New Jersey Institute of Technology
Stockton State College

1990

Eileen Morgan
David Mostello
Krista Quintaglie
Patricia Rector
Marshall Walters

Rutgers University - Camden
Seton Hall University
Capri Institute
William Paterson College
Brookdale Community College

I-2: Plaques and Award Wording

Current contact for plaques and awards:

Emil Ruesch, President p 973-895-4809
Brandon Quay, Inc. f 973-895-9566
136 Lake Valley Road
Morristown, NJ 07960

Plaques – Ordered at least four weeks prior to the event.

Sample Wording and Specifications:

The Arthur E. Richmond Award and The Thomas C. Scott Award

8 x 10 with double plates, gold plate on top, oxidized lettering in black:

LOGO
THE NEW JERSEY ASSOCIATION
OF
STUDENT FINANCIAL AID ADMINISTRATORS
PRESENTS
NAME OF PLAQUE
DISTINGUISHED SERVICE AWARD
to
- RECIPIENT'S NAME -

In Recognition Of
Service to NJASFAA
And The
Financial Aid Profession.

Date of Spring Conf.

Name of President
President

The William G. Murphy President's Award

7 x 9 double plates, black on top, lettering etched in gold:

LOGO
THE NEW JERSEY ASSOCIATION
OF
STUDENT FINANCIAL AID ADMINISTRATORS
PRESENTS
THE PRESIDENT'S AWARD
to
- RECIPIENT'S NAME
IN RECOGNITION OF YOUR
DEDICATED SERVICE
TO THE
FINANCIAL AID COMMUNITY

Date of Spring Conf.

Name of President
President

Gavel Plaque

9 x 12 traditional gavel plaque with gold plate, engraved in black:

Presented to

President's Name

PRESIDENT 2000-2001

In appreciation for your service to

N.J.A.S.F.A.A

Scholarship plaques

7 x 9 with double plates, black on tip with gold engraving:

N J A S F A A
SCHOLARSHIP AWARD

to

Student XYZ
College Name

Date of Spring Conf.

Retirement Award

Removed 2008-09

Retirees now presented with framed certificate and retiree pin

I – 3:

Longevity Awards –

These awards are given to NJASF AA members when they reach certain milestones related to years of service in the career.

The awards are:

5 years	brass keychain
10 years	business card holder
15 years	pen set
20 years	leather portfolio
25 years	clock
30 years	coasters

The Longevity awards are given out each year at the annual conference (Spring) to all who qualify. In order to determine the recipients for this award, the Chair of the Awards Committee will request a list of those individuals who meet each category from the Membership Chair prior to the Spring Conference.

Procedures:

- The year that each member began in the Financial Aid field is recorded in the membership database based on self-reported data.

- Prior to the annual Spring Conference, the Membership Chair will generate a list of those members who meet the 5, 10, 15, 20, 25 and 30 year levels.
- If a member who has achieved a milestone does not collect their award at the conference, the award may be mailed to them by the Awards Chair.
- Periodically, the Membership Chair can work with the Awards Chair to send a mailing to collect start year information from members in the database. Data can also be collected at each conference and via the membership directory information on the web-site.

Appendix J:

Definitions

Voting Member

Of the association – shall be any ‘active’ and ‘associate’ member of the association as defined in the Constitution and Bylaws.

Of the Executive Council – shall be defined as any elected officer for the year in question.

Quorum

As defined in the NJASFAA Bylaws, Article IV Section 2: “Five members shall constitute a quorum at any official meeting of the Council.”

From the Constitution, Article VI Section 1:

The Executive Council shall consist of:

- a) the elected officers of the association,
- b) four councilpersons at large, and
- c) immediate past president.