



## Fall 2025 NJASFAA Conference Program

\*\*\*Subject to change\*\*\*

Wednesday, November 5th	Presenter	Time	Location
Registration Open		8:30 AM - 4:00 PM	Sky View Front Desk
Vendor Area Open		10:00 AM - 6:00 PM	
Sky View			
<b>Pre-Conference Session:</b>			
NASFAA Core Credentials:			
<ul style="list-style-type: none"><li>Packaging &amp; Awards</li></ul>	Catherine M. Boscher-Murphy CBM Enterprises, Inc. President and Owner NJASFAA Past President	9:00 AM - 12:00 PM	Think Tank 1
<ul style="list-style-type: none"><li>Cash Management</li></ul>	Alex Guiral, FAAC® Associate Vice President, Berkeley College NJASFAA Past President		Think Tank 2

<ul style="list-style-type: none"> <li>Student Eligibility</li> </ul>	Asia Taj, FAAC® Director of Financial Aid & Compliance, NJIT NJASFAA Past President		Think Tank 3
<b>Concurrent Session:</b>			
<ul style="list-style-type: none"> <li>HESAA – All Things HESAA</li> <li>Educational Opportunity Fund</li> </ul>	HESAA OSHE	10:30 AM - 11:45 AM	Think Tank 4
<b>Break</b>		12:00 PM - 12:30 PM	Sky View Lounge
Opening & Welcoming Remarks NJASFAA President	Kathy Prieto Director of Financial Aid, Felician University NJASFAA President	12:30 PM - 12:35 PM	Ocean ABCD
<b>General Session 1-</b> Office of Secretary Higher Education Update	Vance Stephens Josefina Ewins OSHE	12:45 PM - 1:45 PM	Ocean ABCD
<b>Concurrent 1</b>			
1a The Critical Role of Lender Lists in the New Lending Era	Jennifer Sommerman Head of Campus Development – Northeast College Ave		Think Tank 1
1b From SAP to Success: A Clear, Student-Centered Approach	Rachel Mecca, FAAC® Assistant Director of Financial Aid Montclair State University	2:00 PM - 3:15 PM	Think Tank 2
1c The Biden/Trump Transition: Assessing the Impact on Higher Education	Nicolas E.M. Michiels, Esq. Principal Attorney Powers Pyles Sutter & Verville PC		Think Tank 3
<b>Concurrent 2</b>			

2a Let Them: Reclaiming Peace by Letting Go	Edward M. Hill Vice President Collegiate Relationship Manager, Citizens	3:30 PM - 4:45 PM	Think Tank 1
2b Unlocking the Full Power of Your Net Price Calculator	Alexandra Lindsay Director of Marketing, Meadow		Think Tank 2
2c Professional Judgement	Catherine M. Boscher-Murphy CBM Enterprises, Inc. President and Owner NJASFAA Past President		Think Tank 3
Vendor Showcase & Networking Mixer: Connecting with Industry Partners (drink tickets)		5:00 PM - 6:00 PM	Sky View Lounge
<p><b>6:00 PM – Dinner on Your Own</b></p> <p><i>Optional Adventure (sign up coming soon): Explore local dining options with our sponsors!</i></p> <p><b>8:30 PM - 10:30 PM</b> Evening Event: <b>Music Bingo</b> Join us for an unforgettable evening of prizes, laughs, and pure fun! Test your music knowledge as we play Music Bingo with a twist, featuring everything from classic TV theme songs to those catchy one-hit wonders you can't help but sing along to. Bring your competitive spirit and get ready for a night filled with great tunes, surprises, and plenty of chances to win!</p>			Ocean G & H
<b>Thursday, November 6th</b>		<b>Presenter</b>	<b>Time</b>
Registration Open		8:15 AM - 12:00 PM	Sky View Front Desk
Vendor Area Open		8:30 AM - 5:00 PM	Sky View Lounge

Breakfast		7:30 AM - 8:30 AM	Ocean ABC
<b>Concurrent 3</b>		8:45 AM-10:00 AM	
3a "I'm Just a Bill, and I'm Sitting Here on Capitol Hill": How a Bill Really Becomes a Law"	Nalia Medina Assistant Director of Government Relations NASFAA	8:45 AM - 10:00 AM	Think Tank 1
3b Communicating With Gen Z	Julie Lawton Regional Manager Monogram Personalized Student Loans		Think Tank 2
3C From Orientation to Graduation: Building Student Confidence Through Smart Financing Choices	Eduardo Gonzalez, Jr. Assistant Region Head, East Region Sallie Mae		Think Tank 3
3D Cultivating the Next Generation of Leaders	Kate Brabandt Client Engagement Manager, College Aid Services		Think Tank 4
<b>General Session Inside the Beltway Update</b>	Nalia Medina Assistant Director of Government Relations NASFAA	10:15 AM - 11:30 AM	Ocean ABCD
Your Path to the FAAC®: A Step-by-Step Guide to Certification	Alex Guiral, FAAC® Associate Vice President, Berkeley College NJASFAA Past President	11:30AM-12:00PM	Ocean ABCD
Break Light Refreshments		11:30 AM - 11:45 AM	Sky View Lounge
<b>Concurrent 4</b>			
4a Let's Talk FVT & GE!	Dr. Melissa Vargas Director of Financial Aid Mount Sinai Phillips School of Nursing	11:55 AM - 1:00 PM	Think Tank 1
4b			

The One Stop Approach: What's Working, What's Not, and What's Next	<p>Chloe Christen Associate Director of Student Financial Services Felician University</p>	Think Tank 2	
	<p>Panelists: Danielle Barbee Executive Director of Enrollment Management Rutgers (Camden)</p>		
	<p>Nicolas Capodice Director of Financial Aid, Rutgers (Newark) NJASFAA Past President</p>		
	<p>Cynthia Montalvo Associate Vice President Felician University NJASFAA Past President HESAA</p>		
4c Special Circumstances and the Documentation Needed			Think Tank 3
4d R2T4 Essentials: What Every Administrator Should Know	<p>Douglas Wilson, MBA, FAAC® Director of Financial Aid Kean University NJASFAA Past President</p>		
Luncheon		1:15 PM - 2:30 PM	Ocean ABCD
<b>General Session:</b> Shaping EASFAA's Future: Your Voice, Your Impact	<p>Nicolas Capodice Director of Financial Aid, Rutgers (Newark) EASFAA State Rep NJASFAA Past President</p>	2:30 PM - 3:30 PM	Ocean ABCD
	<p>Alex Guiral, FAAC® Associate Vice President, Berkeley College NJASFAA Past President</p>		

Tricky Tray Announcements/Vendor Break		3:30 PM - 4:00 PM	Sky View Lounge
<b>Concurrent 5</b>			
5a Federal Direct Loans: Eligibility, Application, and Disbursement	Alex Guiral, FAAC® Associate Vice President, Berkeley College NJASFAA Past President	4:10 PM - 5:10 PM	Think Tank 1
5b Converging Cliffs	Rich Neilsen Lending Products and Partnerships Manager Granite Edvance		Think Tank 2
5c 2026-2027 FAFSA Line by Line	HESAA		Think Tank 3
5d Changes to the Parent and Graduate PLUS Loan Program for AY 2026-2027	Panel Lenders		Think Tank 4
President's Reception: Eat, Sip, Socialize, and Celebrate with Us! Dinner Buffet (cash bar) Cocktail & Dance Reception (cash bar)		6:00 PM - 7:20 PM	Ocean ABC
		7:30 PM - 9:30 PM	Sky View Lounge
<b>Friday, November 7th</b>	<b>Presenter</b>	<b>Time</b>	<b>Location</b>
Breakfast Business Meeting		8:00 AM - 8:30 AM	Ocean ABC
State Update –Higher Education Student Assistance Authority	Margo Chaly, Esq. Executive Director, HESAA	8:35 AM - 9:45 AM	Ocean ABC